

## 明源雲集團控股有限公司

MING YUAN CLOUD GROUP HOLDINGS LIMITED

## 2022年度環境、社會與管治報告





Ming Yuan Cloud Group Holdings Limited (hereinafter referred to as "Ming Yuan Cloud", the "Company" or "we") is pleased to announce the 2022 Environmental, Social and Governance Report (hereinafter referred to as the "Report"). Based on the principles of Materiality, Quantitative, Balance and Consistency, the Report focuses on disclosing and demonstrating the philosophy, significant progress and performance of the Company in fulfilling its environmental, social and governance (hereinafter referred to as "ESG") responsibilities in 2022 (the "Year"), so as to enhance the understanding and confidence of all stakeholders in the Company and encourage the Company to improve ESG performance in a sustainable way.



## Scope of the Report

Unless otherwise specified, the policies, statements and data disclosed in the Report cover the actual business scope of Ming Yuan Cloud Group Holdings Limited. The Reporting Period is from 1 January 2022 to 31 December 2022. The currency used in the Report is RMB.



## Reporting Standard

The Company prepared the Report in accordance with the Environmental, Social and Governance Reporting Guide (hereinafter referred to as the "ESG Guide") set out in Appendix 27 of the Rules Governing the Listing of Securities on the Main Board of The Stock Exchange of Hong Kong Limited, so as to ensure clear presentation of the ESG issues concerned by stakeholders, with quantitative and comparative significance.

Principle		Response of the Company
Materiality	The issues covered in the Report should reflect the significant impacts of the Company on the economy, environment and society, or substantially affect the scope of assessment and decision of stakeholders.	Through continuous communication with stakeholders, and based on the development of the Company as well as the industry and business conditions, the Company identifies sustainable development issues related to its development.
Quantitative	Key performance indicators (KPIs) disclosed in the Report should be measurable to evaluate and validate the performance of ESG policies and management systems.	The Company has quantitatively disclosed and narrated in words the KPIs of the Year.
Balance	The Report should provide an unbiased picture of the positive and negative aspects of the performance of the Company, so as to make a reasonable evaluation on the overall performance.	The Report elaborates the achievements made and challenges faced by the Company on the sustainable development issues that have a significant impact, and discloses relevant quantitative information to facilitate reasonable analysis and comparison.
Consistency	The Company should use consistent disclosure principles for the preparation of the Report so that stakeholders can analyze and evaluate the performance of the entity over time. The entity should explain any changes to the methodologies.	Unless otherwise stated, the Company will ensure the scope of disclosure and reporting methodologies used in the Report are consistent with the previous year.



## Source of Data and Reliability Statement

The data used in the Report are all from the official documents, statistical reports and relevant public information of Ming Yuan Cloud. The Board of Directors of the Company (the "Board") is responsible for the authenticity, accuracy and completeness of the content in the Report.



## **Confirmation and Approval**

Upon confirmation by the management of the Company, the Report was approved by the Board on 28 March 2023.

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## YEARBOOK ON SUSTAINABLE DEVELOPMENT

## Milestones in 2022

- Grandly launched "Ming Yuan Cloud ERP SaaS Cloud Platform" that draws on industry best practices to empower business to quickly improve efficiency.
- Released the first "investment, construction and operation (投建營)" integrated platform in the real estate industry to help state-funded and stateowned enterprises invest scientifically, conduct highquality construction and revitalize assets.
- Announced the "Leadership Operations Command Center (領導作戰指揮中心)" to build an closed-loop system for enterprise and project management and to improve project management ability.
- Officially brought out the solution of Ming Yuan Cloud Digital Intelligence Ecological Park, creating a precedent in the industry.
- Formally released the Company's strategic-level enterprise service product "On-behalf-of Operation (活動代運營)" to boost the private domain growth of real estate enterprises in all aspects.

- Successfully held a real estate digital forum to discuss with more than 5,000 industry elites about new business logic.
- Held the first Urban Tour Summit of the Forum on High-quality Development of Real Estate in 11 cities across the country, with the active participation of local SASACs and over 400 central and state-owned enterprises.
- Successfully selected into the "Digital Government Construction Empowerment Plan" of the China Academy of Information and Communication Technology (CAICT) and participated in the compilation of the "Digital Government Industry Trend Insight Report".
- Joined hands with Huaxia Double Carbon Energy Research Institute to issue the "White Paper on Digital Development of Zero Carbon Industrial Park" to empower the "zero carbon" reform of the park; and
- Jointly established the "Application Modernization Industry Alliance" with China Software Industry Association, Huawei Cloud and several partners.



**Economic Performance** 

Total assets

RMB6.184.2 million

Total equity

RMB5.094.5 million

Operating income

RMB1.816.4 million



#### Performance Highlights

Customer growth

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↑20.4% Average unit price of property sales offices of CRM Cloud increased by 20.4%

↑11.2% 99,000 Procurement Cloud certified suppliers

† 29.1% Total management area of Space Cloud (excluding Property Management Cloud) 19 million square

meters

A total of over 1,900 cooperative customers in Skyline PaaS Platform

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#### **Employment**

Number of employees

3,310

Annual physical examination coverage rate of employees

100%

Number of R&D employees

1.704

\*As of 31 December 2022, unless otherwise stated.



**1** 26.9%



#### **External ESG Recognition**

Ming Yuan Cloud was included into the MSCI ESG Ratings again in 2022 with the rating of A, showcasing the outstanding performance of the Company in the ESG field. The rating results showed that Ming Yuan Cloud outperformed its global peers in the fields of information security and corporate governance and that our services will enable the Company to seize opportunities from the clean technology market.



In 2023, Ming Yuan Cloud was rated AA in Wind ESG Rating, placing it a leading position within the industry. The rating result indicated that Ming Yuan Cloud had outstanding ESG management practices in the social and governance fields, surpassing the majority of industry peers.

## **HONORS**

## **Annual Awards and Honors**



2022 China International Digital Economic Expo Innovation Achievement Award



2022 Typical Application Cases in the Software Industry



2022 Wind ESG Best Practices Listed Company



Joined the Application Modernization **Promotion Center** 



2022 China IT Application Innovation Real Estate Outstanding Enterprise Award



2022 China Low Code Platform **Excellent Product Award** 

## **Lists and Ratings**

- Titanium Media Best Real Estate Construction Scenario Practice: Innovative Scenarios TOP50
- KPMG's Leading Real Estate Technology Enterprises TOP50
- SaaS Company of 2022 TOP100
- 2022 China's Internet Comprehensive Strength TOP100
- 2022 IT Application Innovation Leading Enterprises TOP100
- 2022 Shenzhen Enterprises TOP500
- Honorary Title of the 19th "Shenzhen Renowned Brand"
- 2022 China Digital Economy Product Innovation List
- 2022 China Technology Power High-value Technology Teams TOP10
- Most Desired Technology Teams for Developers TOP10

## **Technical Certification**



CAICT Codeless Authentication Certificate



Special Evaluation Certificate of Basic Ability of Data Management Platform of CAICT

## OUR ESG GOVERNANCE

With the increasing importance of sustainable development to the real estate industry, Ming Yuan Cloud, as the leader of real estate digital upgrade, not only provides customers with high-quality digital solutions, but also attaches great importance to the sustainable development of the Company and the fulfillment of corporate social responsibility.



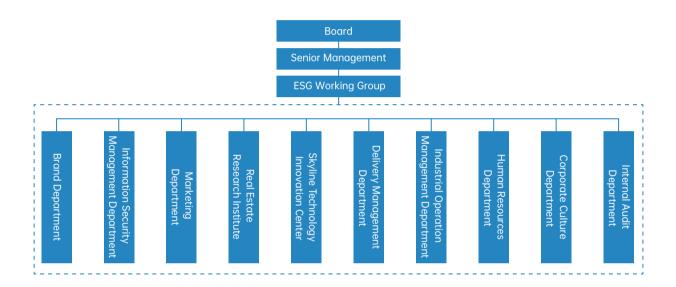
## **ESG Governance Concept**

Guided by the Sustainable Development Goals (SDGs), our ESG governance continuously promotes the integration of sustainable development management into daily operations. With a view to realizing the optimal allocation of resources and inputs and to promoting the achievement of the sustainable development agenda more efficiently, we identify ESG issues related to our own business, rank them subject to their importance to stakeholders, and actively promote the realization of sustainable development goals that best match Ming Yuan Cloud's mission, business model, professional ability and influence.



## Working Mechanism of ESG Governance

The Company has continuously improved the working mechanism of sustainable development and established a three-level ESG governance structure from top to bottom. The Board supervises the ESG strategies with the assistance of the senior management. The ESG working group composed of various functional departments and is responsible for implementing the specific ESG management, collecting relevant information and data, as well as reporting and giving feedback to the senior management on a regular basis.



## Supervision by the Board

As the leadership of ESG management, the Board assumes full responsibility for the ESG strategy and reporting of the Company. It is responsible for supervising the revision and implementation of the Company's ESG-related strategies, and allocates resources to ensure effective operation of the ESG risk management.

Meanwhile, the Board and the senior management determine ESG issues that have a significant impact on investors and other stakeholders, identify relevant risks and opportunities, and review and formally sign the annual ESG report to disclose such issues. Relevant functional departments of the Company are responsible for implementing the specific work under the ESG strategy, supervising the progress of ESG work, arranging persons in charge to regularly collect statistics and relevant quantitative indicators and data, so as to provide an information basis for the Board and the senior management to review the ESG management progress and the disclosure of ESG report.

## Communication with Stakeholders

The regular, open and transparent communication between the Company and its stakeholders is essential to promote the sustainable development and progress of the Company. To better respond to the expectations of all stakeholders, we have built and constantly improved the communication and exchange mechanism, regularly contacted with internal and external stakeholders, collected the suggestions of all parties on sustainable development, persisted in reviews in daily activities, actively collected the issues concerned by stakeholders during the preparation of the sustainable development report, and incorporated them into the relevant decision-makings of the Company.

Type of Stakeholders	Focus of Attention	Communication and Response
Governments and regulatory authorities	<ul> <li>Lead industry development</li> <li>Compliance and legal taxation</li> <li>Respond to national policies</li> </ul>	<ul> <li>Drive employment</li> <li>Operate in compliance with laws and regulations</li> <li>Implement relevant national policies</li> </ul>
Investors and shareholders	<ul> <li>Financial performance</li> <li>Protect the rights and interests of investors</li> <li>Guard against business risks</li> <li>Innovative development</li> <li>Corporate transparency</li> </ul>	<ul> <li>Improve profitability</li> <li>Convene a general meeting of shareholders</li> <li>Steady operation</li> <li>R&amp;D investment and product innovation</li> <li>Regularly disclose reports</li> </ul>
Customers	<ul><li>Quality products</li><li>Perfect customer services</li><li>Information security</li><li>User privacy</li></ul>	<ul> <li>Product innovation investment</li> <li>Optimize product and service quality</li> <li>Improve information security management</li> <li>Strengthen privacy security</li> </ul>
Employees	<ul> <li>Protection of rights and interests</li> <li>Performance and promotion</li> <li>Career development</li> <li>Employee care</li> </ul>	<ul> <li>Provide a reasonable salary and welfare system</li> <li>Clear career promotion mechanism</li> <li>Carry out training programs</li> <li>Diversified employee activities</li> </ul>
Suppliers and partners	<ul> <li>Promote industrial exchange and progress</li> <li>Abide by business ethics, and keep honest and trustworthy</li> <li>Anti-corruption</li> </ul>	<ul> <li>Promote daily communication and cooperation</li> <li>Strict audit and management</li> <li>Create a clean supply chain</li> </ul>
Communities	<ul><li>Public welfare and charity</li><li>Community development and progress</li></ul>	<ul> <li>Participate in charitable projects</li> <li>Actively participate in community activities</li> </ul>

## **Materiality Assessment**

Through continuous and thorough communication with stakeholders, the Company understands and identifies the ESG issues to which all parties attach importance, adopts scientific and systematic judgment methods, applies the materiality analysis to identify the key issues that have a significant impact on its sustainable development and are generally concerned by stakeholders, forms a materiality matrix, and develops an issue management and report information disclosure strategy based on such analysis results, and forms the report contents for external disclosure after internal and external review.

#### For the current year, the steps for determining material issues are as follows:



#### 01 Issue identification

The 2022 ESG issue library is updated in accordance with business development and business features, with reference to the ESG management priorities in the industry and in combination with the requirements of "ESG Guidelines".



The views of internal and external stakeholders, including corporate management, internal employees, suppliers, customers and government departments on the sustainable development management of the Company are investigated. and the key concerns of stakeholders are mastered.

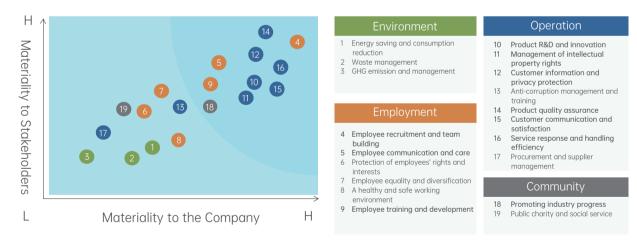


According to the investigation, the issues are ranked in order of materiality from two dimensions, i.e. materiality to the stakeholders and materiality to the Company's business.



The Company reviews material issues and their rankings. After the review, the disclosure focus of this Report will be determined according to the evaluation results of material issues, and then the materiality matrix this year will be prepared.

#### The materiality matrix and ranking of ESG issues in 2022 are as follows:



■ Environment ■ Employment ■ Operation ■ Community

\*Words in bold are material issues

Based on the results of the stakeholder survey in 2022, the Company continues to use the 19 ESG issues identified in 2021, of which operation and employment are the aspects mostly concerned by stakeholders of the Company. Such issues cover product and service-related issues, including product quality assurance, service response and handling efficiency, as well as employment management related issues, including employee recruitment and team building, employee communication and care, and employee training and development. The Company will continue to pay attention to such issues in our future ESG management, and focuses on disclosing relevant content in this Report.



# Technology Empowering Innovative Research and Development to Help Industrial Transformation and Upgrading

With the corporate mission of "focusing on digital technology consistently to promote industrial upgrading", Ming Yuan Cloud, as a leading domestic service provider of digital solutions for real estate eco-chain, adheres to the business philosophy of helping customers succeed, takes Skyline Enterprise Level PaaS Platform as the core and "PaaS + SaaS + Ecology" as the strategic layout, while focusing on providing high-quality digital products and solutions to real estate developers, operators, service providers, etc., and committing to becoming the most trusted partner in the field of digital real estate eco-chain.

In addition, Ming Yuan Cloud has also created digital solutions for the entire value chain of real estate for state-funded and stateowned enterprises, covering the whole process of investment, financing, construction, operation and management. It has accelerated the process of deepening reform and digital transformation of state-funded and stateowned enterprises by providing digital strategic planning and assisting in the construction of management system. Up to now, Ming Yuan Cloud has served more than 1,000 state-funded and stateowned enterprises.



#### INTELLIGENT PRODUCTS

#### Software as a Service (SaaS) Business

#### Ming Yuan CRM Cloud

Ming Yuan CRM Cloud is committed to building a new generation of intelligent marketing system. By providing real estate developers with digital tools in the whole process of intelligent marketing, it helps them simplify processes, improve efficiency, reduce costs and promote digital and intelligent development of the real estate industry. As an industry leader, Ming Yuan Cloud combines cutting-edge technologies such as intelligent software and hardware with real estate application scenarios based on big data, and empowers intelligent upgrading of the real estate industry through four intelligent systems, i.e. intelligent dissemination, intelligent channel, intelligent sales site and intelligent transaction, so as to create a multi-scenario real estate digital marketing solution covering the whole process and realize the intelligent transformation of the traditional sales scene.



This year, the Company combined 3D with SaaS through 3D digital twin technology, reshaped its marketing business, and launched an "online sales office" one-stop solution for online property purchases, enhancing the marketing transformation ability of enterprise customers. In addition, we have launched two growth engines, service productization and data intelligence, respectively, to enhance the Company's core competitiveness by offering operational services and data-driven products for different decisionmaking scenarios.

In the future, we will focus on increasing public domain traffic and developing cloud store functions, so as to improve the conversion rate of "online consultation – offline visit – customer pool – successful signing". Furthermore, we will focus on flagship products of the Company, accelerate the productization and localization of marketing services through continuous optimization and iteration, and bring more enterprise value to customers.

#### Ming Yuan Construction Cloud

Ming Yuan Construction Cloud focuses on the field of real estate engineering construction, provides enterprise customers with progress, quality, cost and safety management solutions through digital technology, realizes the whole-process monitoring from construction site to successful delivery, strengthens the communication and linkage among the project and the constructor, supplier and other parties, improves the enterprise product strength and engineering management ability, and promotes the development of the real estate quality system.



This year, the Company provided flexible assembly solutions for different customer groups for enterprise customers based on project quality and customer service scenarios, and subdivided scenarios into internal inspection, formal delivery, customer risk control, daily inspection, process verification, customer satisfaction and other links, so as to meet the personalized requirements of customers. In addition, the Company successfully hatched an industrial construction platform, and expanded real estate project construction to real estate development and operation.

In the future, Ming Yuan Construction Cloud will continue to polish product professionalism, improve product competitiveness, and accelerate scale-up process of real estate construction.

#### Ming Yuan Procurement Cloud

Ming Yuan Procurement Cloud focuses on the field of real estate supply chain, effectively matches real estate developers and suppliers, bridges the information gap between suppliers and demanders, realizes more efficient and accurate communication, and reduces cooperation costs through intelligent bidding and procurement of cloud procurement platform and other products. Meanwhile, Procurement Cloud also provides accurate marketing products around suppliers, further accelerating the intelligent process of supply chain.



This year, Ming Yuan Cloud successfully launched Gold Developer 2.0, Bidding and Procurement SaaS Convergence Edition, Online Matchmaking Meeting, SaaS-level Market Insight and other products. Among them, Gold Developer 2.0 and Bidding and Procurement SaaS Convergence Edition totally served 26 real estate developer customers and successfully held 153 online matchmaking meetings.

Looking forward to the future, Ming Yuan Cloud Procurement Platform will continue to stretch its business scope, expand from resource docking to digital engineering marketing, create and launch SaaS-level engineering marketing products, offer digital engineering marketing services for suppliers and customers, and form an online value closed-cycle.

#### Ming Yuan Space Cloud

Ming Yuan Space Cloud is committed to deepening the field of asset management, targeting asset owners mainly composed of state-funded and state-owned enterprises, and providing digital solutions for asset management and operation covering multiple formats based on the overall business planning of enterprise customers. Through the three solutions of property rights management, intelligent operation and risk control radar, the Company helps customers to inventory enterprise assets, control operating efficiency and ensure compliance and safety. So far, Space Cloud has become an important product for the company to serve the industrial and infrastructure markets.



We upgraded and created a brand-new asset operation management product portfolio to become a new generation of growth engine of the Company in this year, in which the leasing business was optimized and upgraded to Version 2.0, significantly improving business coverage, product stability and customer experience. Moreover, we also launched Asset Management 2.0 to improve the capabilities of asset management, asset operation and compliance supervision in an all-round way, and to help the intelligent management and lean operation of enterprise customers' assets.

In the future, the Company will continue to expand the scope of asset management, build four asset revitalization plans, and combine multiple business products to enhance the industrial competitiveness.

## **Enterprise Resource Planning (ERP) Business**

The Company has been rooted in the real estate industry for many years, and has independently developed a new generation of Cloud ERP solutions, covering one-stop management of budget, investment, value, marketing, cost, procurement, operation, expenses and funds, realizing "business management integration" and "business, finance, taxation and capital integration" for enterprise customers, assisting real estate developers to effectively integrate and manage enterprise resources and optimize core business processes. In addition to software licensing, we also render implementation services, product support services and value-added services to enterprise customers, so as to comprehensively enhance the intelligent operation and digital innovation capabilities of enterprises.



During the Year, the Company continued to optimize its Cloud ERP solution and launched several iterations, including ERPSaaS 1.0, to realize the transformation of product architecture and development delivery model to SaaS. Besides, in respect of the analysis and management of business investment of enterprises, the Company has rolled out a digital business budget product to help enterprises build calculation models for different business types.

In the future, Ming Yuan Cloud ERP will focus on the income, expenditure and profit solutions of real estate developers to ensure customers' control over project conditions and business risks; and meanwhile accelerate the Company's product IT application innovation construction and improve the integration capability of Cloud ERP, so as to give customers higher implementation flexibility and development efficiency.

## Skyline PaaS Platform

The Company is committed to promoting digital upgrade of the real estate ecological chain, launching Ming Yuan Cloud • Skyline PaaS Platform, and helping enterprise customers build an integrated platform through agile development, global integration, process drive, data intelligence and technological innovation to meet the diversified demands of enterprise multi-format management. Based on dual-mode IT, cloud native and hybrid cloud architecture design, Skyline PaaS Platform intends to build an enterprise-level zero-code and low-code PaaS platform. Moreover, the Company opens up the technology accumulation and best practices of Ming Yuan Cloud over more than 20 years, helping real estate enterprise customers to build their own digital ecology efficiently.



In 2022, Ming Yuan Cloud continued to develop six suite products namely BPA&Portal, aPaaS, iPaaS, bpmPaaS, Bl&Big Data and Innovation Lab, devoting itself to providing enterprises with diversified one-stop experience and meeting the individual needs of enterprises. Through the new three links (entrance link, business link and data link), Skyline PaaS Platform realizes the flexible combination and efficient integration of real estate global SaaS products, and further enhances the freedom of personalized customization of enterprises. During the Year, Skyline PaaS Platform was launched commercially and has become an important part of the Company's SaaS growth, with 1,904 customers partnered.

In the future, Skyline PaaS Platform will accelerate the construction of multi-product portfolio and modern technology infrastructure, and continue to promote the localization of IT application innovation, while developing SaaS personalized customization and expansion applications, and enhancing product quality and stability.

## Topic: Talking about success together – helping customers spread the success stories of digital ecology

As a pilot in digital upgrading of real estate, Ming Yuan Cloud is committed to offering customers with quality digital products and solutions, and helping real estate enterprises to transform and upgrade digitally. In the meantime, we also work hand in hand with customers to help them spread digital achievements, enhance corporate digital value, build industry influence and share digital ecological success stories.

#### Helping Nam Kwong Real Estate to win the Excellence Award in the 2022 Guangdong IT Application Innovation Industry Alliance Innovation Competition

In the 2022 Innovation Competition of Guangdona Information Technology Application Innovation Industry Alliance, Nam Kwong Real Estate Co., Ltd. and Ming Yuan Cloud jointly created the "real estate ERP system development and application demonstration project based on PK system", and won the excellent award. This project was the first multi-party joint digital pilot project of Nam Kwong Real Estate. Based on the PK system, Nam Kwong Real Estate ERP system research and development and joint application innovation has been carried out, and the advantages of independent innovation have been fully played in such links as localization architecture planning, domestic operating system and hardware deployment, and application system localization adaptation, covering cost, procurement, bidding, house sales, planned operation and other business lines, penetrating into over 120 business scenarios. supporting more efficient data processing, business execution, risk management and intelligent decisionmaking, and thus realizing online operation, digital decision-making and intelligent control of Nam Kwong Real Estate in the real estate sector.



Nam Kwong Real Estate won the Excellence Award in the 2022 Guangdong IT Application Innovation Industry Alliance Innovation Competition

 Helping Poly Development to be selected into the "Digitally Created New Entities" digital technology empowering the real economy case library

The "Zhushan Cloud" intelligent engineering management platform of Poly Development was selected into the 2021-2022 digital technology empowering the real economy case library as evaluated by People's Daily Online and CAICT, which was the only selected case in the field of real estate digitalization. The Platform has greatly improved the automation and intelligence level of engineering construction by integrating the mobile Internet and the AloT information technology with the traditional construction management technology. Through the online and visualization of the construction process, Poly Development can realize online control of the whole project development process, so that progress can be predicted, problems can be located, abnormalities can be pre-warned, quality can be guaranteed, and safety risks can be controlled. In the meantime, Poly Development carries out complete data analysis, mining and utilization around the whole process of construction business by virtue of the powerful data analysis backstage of "Zhushan Cloud", builds the risk prediction and scientific decision-making capability based on data support, improves the project management level of the whole life cycle from commencement to product delivery, provides data analysis and decision-making basis for project and operation, promotes the enhancement of comprehensive operation efficiency, as well as truly realizes high-quality development.



Poly Development was selected into the "Digitally Created New Entities" digital technology empowering the real economy case library

 Helping RK Properties to win the award of "Digital Technology Application Model Case" in the 2022 China Digital Transformation and Innovation Awards List

The "Jingi" visualization project of RK Properties is a visual insight platform for business operation as created by RK Group together with Ming Yuan Cloud. The project combs and shares all the basic data inside the enterprise from multiple dimensions, and breaks the data island, applies the new generation of information technology of core big data for data processing and integration, realizing digital business management and efficient collaboration, and enabling business operation decision and analysis.





RK Properties won the award of "Digital Technology Application Model Case" in the 2022 China Digital Transformation and Innovation Awards List

## **R&D** Innovation and Exchange

For a long time, Ming Yuan Cloud attaches great importance to R&D innovation, continuously invests in R&D and builds R&D teams, exchanges cutting-edge technologies in the industry through geek competitions and other activities, collides with sparks of thinking, fully mobilizes the enthusiasm of R&D personnel, and turns lots of golden ideas into production efficiency improvement. In addition, as a participating unit, Mina Yuan Cloud deeply participated in the preparation of plenty of nationals standards and industry standards, including but not limited to "20193225-T-469 Data Specifications for Basic Information Resources of Quality and Technology", "White Paper on Low-Code Development (2022)", "White Paper on Digital Development of Zero Carbon Industrial Park", etc. Mina Yuan Cloud has also joined five technical organizations and industry alliances, such as "China Real Estate ESG Alliance" and "Applied Modernization Industry Alliance", and joined hands with industry authorities to establish new industry standards and set new industry benchmarks.



Certificate of "China Real Estate ESG Alliance"

The R&D expenditure was RMB

816.9 million

a year-on-year increase of

27.2%

Ming Yuan Cloud R&D investment and team building in 2022

The R&D team is composed of

1,704 employees



#### In 2022, the Company further increased its product research and development and continuously improved its digital infrastructure capabilities by:

- Creating and continuously improving the functions of super APP and super workbench products, and assisting enterprise customers to implement more comprehensive control over users, applications and workbenches through enterprise management backstage.
- Launchina mobile modeling v2.5 to fully support industrial construction management and help the intelligent park to build SaaS applications.
- Building a container cloud platform to fully support the deployment of enterprise SaaS privatization, with the Company conducting four-tier monitoring of all SaaS operations.
- Committing to connecting applications and basic data, building an integrated platform, and fully supporting the Company's new track-related business through the new three-link solution, including but not limited to parks, customers of state-owned and central enterprises, ERP SaaS, etc.

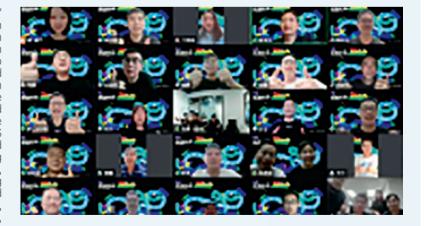
Also in the Year, Ming Yuan Cloud comprehensively promoted the SaaS process of real estate ecological chain enterprises by:

- Continuing to build four core product lines including "Customer Relationship Management (CRM), Construction Management, Asset Management and Supply Chain Management (SCM)" to accelerate the realization of comprehensive SaaS.
- Continuing to promote the SaaS model in the industrial and infrastructure fields, and offering enterprise customers with more comprehensive solutions and services in combination with "PaaS + Services".
- Combining with the changes in industry trends, continuing to promote the transformation of residential development from OP to SaaS, and optimizing the business model.
- Further upgrading the Company's core strategy of "PaaS + Services" and accelerating the commercialization process of Skyline PaaS Platform. Based on the combinable business and technical architecture, Ming Yuan Cloud further accelerates the hierarchical opening of SaaS products on the Skyline PagS Platform, realizes the comprehensive expansion of UI customization, business process, business logic and data model, and offers enterprise customers with deep vertical and professional one-stop solutions by flexibly combining existing products.
- Strengthening the communication between suppliers and consumers, uniting ecological and regional partners, and giving comprehensive solutions and services to the real estate ecological chain.



#### **Geek Competition**

In August 2022, "Skyline Track" was added to Ming Yuan Cloud Geek Competition, which aimed to solve the innovation needs of enterprises and help customers reduce costs and increase efficiency through zero-code capability. The Geek Competition provided bonus pool incentives for the vast number of Skyline PaaS Platform developers, attracted more than 40 participating teams in the whole country, including over 15 award-winning teams, and totally released more than 23 new cases, covering land maturation. personnel management, operation management, monthly operation meeting, marketing strategy and so on.



## Topic: Making a layout of IT application innovation – helping state-owned and central enterprises build a safe and controllable technology system

Driven by national policies, Ming Yuan Cloud incorporated IT application innovation strategy into its key strategic layout, established an IT Application Innovation Flying Squad, built a product matrix based on national IT application innovation standards as guided by customer demands, assisted customers of state-owned and central enterprises to accelerate the localization deployment process, realized independent control of information technology, as well as effectively guaranteed network information security.

Based on the application of Skyline PaaS Platform from the underlying infrastructure to the application of SaaS (digital marketing, digital engineering, digital management, digital asset management, etc.) business scenarios, the Company started the adaptation certification of IT application innovation products in an all-round way, so as to help upgrade the localization capability of state-owned and central enterprises. Meanwhile, based on the six dimensions of infrastructure, Mina Yuan Cloud focuses on Huawei system and Chinese electronic cloud system. builds the IT application innovation system of the real estate ecological chain, simultaneously promotes the localization compatibility and adaptation of upstream and downstream manufacturers, and comprehensively pushes the digital infrastructure construction of enterprises from the bottom of technology to the top of application. Up to now, Skyline PaaS Platform, Construction Cloud, Space Cloud and ERP Cloud products have cumulatively obtained 12 certifications and 13 adaptations from Huawei system and Chinese electronic cloud system, and have been shortlisted in the relevant reports of IDC. EO Intelligence, HAP Academy, iResearch and other authoritative organizations. In the Year, Mina Yuan Cloud won the award of "2022 IT Application Innovation Leading Enterprise" as issued by China Internet Weekly in the IT application innovation segmentation, and was ranked among the "2022 IT Application Innovation Leading Enterprise TOP100".

Ming Yuan Cloud is committed to entering the first-tier brand service providers of state-owned and central enterprises in terms of digitalization. While continuing to promote the process of technological innovation, it strengthens close communication and cooperation with real estate ecological chain partners, shares and communicates the industrial cutting-edge views, stimulates the innovation capability of enterprises, and jointly promotes development of the industry.



Skyline PaaS Platform of Ming Yuan Cloud was certified by Huawei Cloud GaussDB (for MySQL)



#### Mina Yuan Cloud united Huawei Cloud to release a joint real estate solution

In the Year, Huawei Cloud announced at the Huawei Cloud TechWave Summit MEA that Skyline PaaS Platform of Ming Yuan Cloud had passed the Huawei Cloud GaussDB (for MySQL) adaptation certification, which made Ming Yuan Cloud re-recognized on its path to IT application innovation. Based on GaussDB, Huawei Cloud's native database, Ming Yuan Cloud united Huawei Cloud to release joint real estate solutions to help customers in the real estate industry transform digitally. Liu Xiang, General Manager and CTO of Skyline PaaS Platform of Mina Yuan Cloud, also shared his speech themed "Relying on GaussDB to create industrial ERP solutions and accelerate digitalization of real estate projects" on the spot.

#### The information technology application innovation practice in the real estate industry of Ming Yuan Cloud appeared at the hightech fair

In November 2022, Tian Guojie, Solution Architect of Skyline PaaS Platform of Mina Yuan Cloud, made a themed share of "Information Technology Application Innovation Practice in the Real Estate Industry" at the 24th China Hi-Tech Fair.





#### The Skyline PaaS Platform of Ming Yuan Cloud debut at **Kunpeng Developer Summit**

Wen Xinzhe, Head of Zero-Code/Low-Code Technology of Ming Yuan Cloud, was invited to attend Kunpeng Developer Summit, and make a speech themed the "Practice of Building Zero-Code and Low-Code Development of the Real Estate Ecological Chain Based on Kunpeng Development Capability" in the Tongxin Sub-forum. Centering on SaaS + PaaS + Ecology, Ming Yuan Cloud is committed to rendering digital solutions and services for the real estate ecological chain, and promoting vigorous development of the real estate ecological chain in the IT application innovation industry.



## Ming Yuan Cloud united Huawei Cloud to build aPaaS practice in the real estate industry

The Cloud Native Elite Club, a global cloud native communication platform jointly established by Huawei Cloud together with Cloud Native Computing Foundation (CNCF) and CAICT, brings together technical elites from different industries to discuss advanced technology concepts, and is committed to opening up the best path for digital transformation for enterprises. Tong Jilong, Partner and Senior Vice President of Ming Yuan Cloud, was invited to join the Cloud Native Elite Club and gave a keynote speech on "Practice and Exploration of Upgrading Cloud Native Architecture and Building aPaaS in the Real Estate Industry" as a member.

## **QUALITY MANAGEMENT**

Ming Yuan Cloud has systematically and strictly controlled product quality all the way, and continuously improved the quality management system, covering the entire process from product planning to continuous operation and delivery. In the Year, Ming Yuan Cloud gave guidance in the whole life cycle of product research and development, landing, application and promotion based on lean and agile development system.

## Unified Demand Delivery Process

Ming Yuan Cloud strictly follows the product development and delivery process, including product planning, planning stage, development stage, verification stage, release stage and continuous operation delivery. In this regard, the Company also sets up three key control points in the process, which define the standards for each stage, review and test them, and ensure the bottom line of product quality through strict control.



• Key Control Point 1: Prepare according to requirements and determine iterative objectives

In the product planning stage, the Company identifies demands and targets, quantifies product revenue pointers, and clarifies acceptance criteria and launch time, as well as combs demand logics, forms iterative plans and goals, reviews codes and design schemes.

• Key Control Point 2: Complete development according to requirements

The Company reviews the design specification template, and conducts a series of product tests and reviews to ensure test integrity. The Company conducts risk assessment on the remaining problems after product test and acceptance and formulates countermeasures.

• Key Control Point 3: Prepare for launch

The Company carries out product testing and verification, confirms product release scope, outputs release plan and release strategy, etc. After completing the product review process, the Company solves all problems found during review and puts the checklist into storage for management.

## **Unified Quality System**

In the Year, Ming Yuan Cloud continued to optimize its quality system, standardize business processes and standards, and further strenathen quality management. Subject to different levels and organizations, the Company establishes corresponding maturity models and methods, including but not limited to lean demands, agile development, product management, collaboration, etc., shortening the delivery cycle of online demands. By unifying and aggregating test standards and test platforms, the Company improves interface test coverage and unit and component test coverage, thus greatly enhancing the efficiency in the verification stage. In the meantime, the Company also unifies the quality efficiency pointer and dashboard, strictly controls the number of online incidents, and greatly improves the closing rate of online BUG through efficient repair methods, thus escorting the continuous operation delivery process.

## Capacity Building for Continuous Integrated Delivery

- Improve built-in quality: Conduct multiple rounds of testing on products, including static code scanning, code cross-review, unit test, interface test, functional test, etc..
- Quality planning and review gudit: Carry out corresponding gudit on key activities and results output in the product research and development process, including business model, business plan, technical architecture, technical implementation plan and other key activities. Meanwhile, release standards and quality targets for iterative versions going live, and strictly control the results.
- DevOps online and automated collaborative platform construction: Improve the quality of test code, reduce the cost of code merging or integration, shorten test preparation and running time and improve offline test efficiency.
- Automated construction and deployment release: Reduce or eliminate the possibility of deployment mishaps.

#### INFORMATION SECURITY AND PRIVACY PROTECTION

Ming Yuan Cloud is committed to becoming a digital security benchmark of the real estate ecological chain. While rendering digital upgrading services for real estate development, operation and service providers, it strictly complies with laws and regulations such as the "Cybersecurity Law of the People's Republic of China" and the "Regulations of Network Product Security Vulnerabilities", as well as optimizes the information security governance framework, constantly strengthens the construction of security technology base, improves the information security operation capability, and ensures business continuity, thereby giving strong support and guarantee for the Company's internal data security and customer privacy protection.



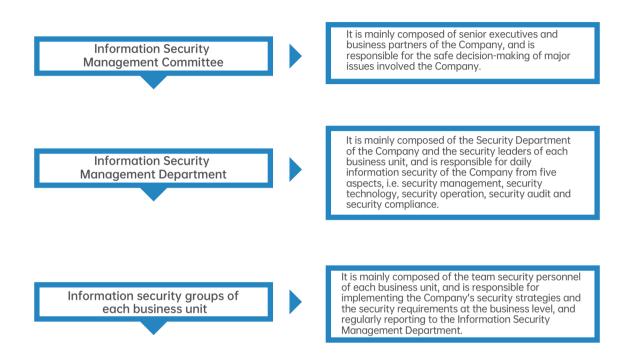
## Information Security Management

Information security constitutes the lifeline of Ming Yuan Cloud. In 2022, we formulated documents such as "Guidelines for Handling Process of Ming Yuan Cloud Security Incidents" and "Emergency Management Specification for Ming Yuan Cloud Security Incidents" to strictly regulate the type and classification of information security incidents, the division of responsibilities in information security management, as well as the risk self-inspection process and the violation punishments, and to constantly refine and optimize management measures, maintain good service quality and safeguard system security.

We take "data security assurance, business continuity of customer production environment and business continuity of R&D production environment" as the three security bottom lines, and ensure data security by strengthening the confidentiality of data information, the controllability of safe data access, the security governance of special data and the prevented leakage of core business information. Simultaneously, we actively conduct source code recovery drills and disaster recovery drills for core business and cash flow business, and carry out all-round security reinforcement and operation for terminals, servers, network equipment, e-mails, etc., so as to strengthen basic office security while ensuring the continuity of customers' production and R&D production environment. In 2022, Ming Yuan Cloud did not suffer from any primary and secondary network security incidents or customer production data loss.

#### Information Security Organization Structure

Aiming at better protecting information security, Ming Yuan Cloud has built a top-down information security organizational structure composed of the Information Security Management Committee, the Information Security Management Department, and the information security groups of each business unit, and has clearly divided the corresponding responsibilities, strictly controlled the work of information security, and ensured steady progress of the Company's business development.



#### Information Security System

In 2022, Ming Yuan Cloud conducted a comprehensive analysis based on the current information security management status, security requirements and problems, actively explored solutions, developed and timely updated information security specifications, clarified the direction of information security construction and rectification, strengthened the investment in the four security aspects including security management, security technology, security operation and security audit, and expanded the advantages of technology and experience, so as to protect the information security governance.

## Security | Security |

We formulate a series of normative guidance documents in detail against product safety and information security incidents, and continue to promote the explicit and online application of permissions for key business scenarios such as customer database access, public asset opening, etc., improve asset management and emergency response system, and ensure that asset risks and security incidents can be effectively tackled with at the first time. Meanwhile, we actively implement information security training and assessment, and reduce man-made security risks by enhancing employees' security awareness.

## Security technology



All business departments of Ming Yuan Cloud strictly evaluate the security status of product landing; and the corresponding security team is responsible for inspection and acceptance. In the year, the Company formulated the "Implementation Measures for Product Safety Responsibility System of Ming Yuan Cloud" to clarify product safety responsibility and strictly protect product development safety. During the development and operation of Skyline PaaS Platform, ERP, and CRM Cloud, we test and verify their mainstream development languages simultaneously. In addition, we carry out penetration tests against core businesses, and engage third parties to carry out offensive and defensive drills, so as to explore potential safety hazards and comprehensively check the safety of office and production environment. By virtue of the above measures, we strive to build two core technical capabilities, i.e. product development security and security attack and defense, so as to offer strong technical support for product, research and development.

## Security operation



We continuously pay attention to improving the security operation capability of office environment and cloud business, promote the explicit and online construction of security operation indicators, and closely monitor and pre-warn the security status of daily operations by building a source code leakage detection platform and an asset management and risk assessment platform. Simultaneously, we updated the "Cloud Business Emergency Response Plan" this year to optimize different information system security incidents and their corresponding emergency response processes, prevent security incidents in advance, minimize the impact of emergencies, and ensure safe and stable operations.

## Security audit



We continue to carry out evaluation of CRM Cloud, Construction Cloud, Space Cloud, Procurement Cloud, etc. for information security protection level 3, conduct internal and external audits subject to ISO27001, ISO27701 and cloud security certification standards, and strictly build an closed-loop of internal control audit. At the same time, we engaged in audit and evaluation of real estate investment, construction and operation integration platform, intelligent park, cloud property, etc. for information security protection level 3 in the Year, and implemented safety standards more comprehensively to ensure compliance with the requirements of evaluation institutions and for regulatory compliance.

#### Information Security Training

The security team of the Company regularly organizes and carries out information security training in the Year. New employees need to participate in offline or online unified training to grasp the Company's information security systems and management measures before taking up their posts. Older employees may timely update their information security knowledge reserves through multiple channels such as Ming Yuan Cloud Information Center, Colleague Bar, security information chat groups, WeChat Work, and Mina Yuan Cloud Security Community. We integrate the protection of information security into our daily work and life, and continuously improve our employees' awareness of information security.



Information security training of Ming Yuan Cloud

## **Customer Privacy Protection**

We strictly abide by such laws and regulations as the "Personal Information Protection Law of the People's Republic of China" and the "Identification Methods for Illegal Collection and Use of Personal Information by App", actively communicate the impact of laws and regulations on enterprises, competent departments and directly responsible persons to all business departments, alert employees to improve their awareness of customer privacy protection, and require them to enter into confidentiality contracts and security agreements so as to further standardize the implementation of customer information security. Meanwhile, we updated such systems as the "Management Outlines for Information Security and Privacy Protection of Ming Yuan Cloud" and the "Privacy Information Protection System of Ming Yuan Cloud", actively sorted out outdated Apps, closely checked the privacy agreement, user agreement and other contents, effectively strengthened the protection of sensitive information, improved prevention and put an end to the leakage, illegal access and abuse of personal sensitive information. In addition, we employed a third-party professional manufacturer to conduct penetration tests on App, deeply explored security risks, timely consolidated the protection mechanism of App privacy information, and strengthen the security management of customer information.

#### INTELLECTUAL PROPERTY PROTECTION

Protecting intellectual property rights is conducive to ensuring sustainable development of the Company. Ming Yuan Cloud has released 109 independent and controllable patented technologies, along with 169 trademark registrations and 457 software copyrights, and has obtained the certification of its intellectual property management system. The Company strictly abides by such laws and regulations as the "Copyright Law of the People's Republic of China" and the "Patent Law of the People's Republic of China", formulates and issues the "Intellectual Property Management and Incentive Guidelines", and conducts intellectual property-related training to cultivate the awareness of intellectual property protection within the enterprise and encourage employees to invent and create.

While encouraging invention and creation, the Company takes corresponding confidentiality measures against the technical data involving trade secrets, enters into confidentiality agreements with its employees, and supervises employees to keep trade secrets and technical secrets. From project establishment to R&D, the Company strictly searches, analyzes and evaluates each patent, carefully reviews the protection forms of intellectual property rights, protects R&D achievements in different forms such as patent application, software copyright and trademark registration in a timely manner, formulates pre-warning and emergency plans for intellectual property rights, and actively identifies and controls intellectual property management-related risks. In cooperating with external partners or entrusting development, we perfect and clarify the attribution of intellectual property rights to prevent the loss of intellectual property rights. Meanwhile, the Company attaches importance to the management of intellectual property files, and updates and maintains such files in real-time, including but not limited to applying for original intellectual property files, intellectual property certificates, intellectual property change documents, etc.

Ming Yuan Cloud not only cherishes the protection of its own intellectual property rights, but also fully respects the intellectual property rights of others. For the purpose of preventing intellectual property disputes, whenever developing new products, the Company comprehensively searches relevant patent information in the industry to avoid infringement, and requires suppliers to guarantee intellectual property rights in the procurement contract to ensure that the products provided do not infringe the intellectual property rights of others.



#### Ming Yuan Cloud conducted intellectual property related training

For cultivating employees' awareness of intellectual property protection, encouraging and stimulating employees' innovative spirit, and building product competitiveness, we successfully held a patent knowledge sharing meeting in July 2022, during which we invited external lecturers to explain patent-related basic knowledge, processes, retrieval methods, disclosures and other contents to employees. This training was conducted in a combination of online and offline methods, and training videos was provided so that everyone could flexibly arrange time for it.

## **INDUSTRY COMMUNICATION**

As the real estate industry is faced with both challenges and opportunities, Ming Yuan Cloud adheres to the principle of empowering the industry, and holds relevant forum activities around digitally transforming real estate, assisting in the management upgrade of state-funded and stateowned enterprises, etc., hoping to erect a communication platform for the real estate industry. In the meantime, the Company actively discusses the new development trend of the industry with industry experts to promote win-win cooperation in the industry.

#### Organizing and Participating in the Industry Summit Forums

In 2022, Ming Yuan Cloud actively participated in top-level summits around digital economy, information technology innovation, digital transformation of state-owned and central enterprises and digitalization of real estate, deepened the cooperation mode with real estate-related practitioners, promoted quality management innovation in the real estate industry, and continuously enhanced the overall quality of the industry.

#### 7 September 2022





#### 30 October 2022

Ming Yuan Cloud and Shenzhen Alumni Association of Lingnan College Sun Yat-sen University jointly held a forum on stock asset management.



#### 28 September 2022



Ming Yuan Cloud participated in the "8th Fangsheng Industrial Park Conference" to discuss new opportunities for the future development of China's real estate.

#### 5 November 2022

Ming Yuan Cloud attended the "China Non-performing Assets Conference" held in Changsha.

#### 16 November 2022

The co-founder of Ming Yuan Cloud was invited to attend the reading party of Shenzhen Reading Month, discussing with the participants about "the ecological value of Shenzhen Science and Technology Park in a century full of changes".

Ming Yuan Cloud attended the "Tianjin Urban Renewal Creativity Summit Forum" held in Tianjin.



#### 30 November 2022

Ming Yuan Cloud participated in the "2nd National Digital Transformation Summit of Local State-owned Enterprises" held in Shanghai.







#### Ming Yuan Cloud attended the 2022 Global Digital Economy Conference

In 2022, the first National Enterprise Digital Transformation Summit Forum was held in Beijing. The theme of this Forum was "Promoting Digital Transformation and Leading High-quality Development". As a leading digital solution service provider of real estate ecological chain in China, Ming Yuan Cloud was invited to participate in this Forum to share its practice and experience in helping statefunded and stateowned enterprises in respect of digitalization construction and contribute to the digital transformation plan.



#### Ming Yuan Cloud participated in the 2022 China International Fair for Trade in Services

In 2022, China International Fair for Trade in Services (hereinafter referred to as "CIFTIS") kicked off at the National Convention Center. As a leading digital solution service provider of real estate ecological chain in China, Ming Yuan Cloud was invited to participate in the 2022 CIFTIS Results Conference to release an integrated digital solution to real estate investment, construction and operation for state-funded and stateowned enterprises, accelerate the digital transformation of state-funded and stateowned enterprises in enhancing their operation quality and management efficiency.



## The general manager of Ming Yuan Cloud Ecological Cooperation and Investment was invited to participate in the ESG online salon organized by Daily Finance

Mr. Wu Xiaohua, General Manager of Ming Yuan Cloud Ecological Cooperation and Investment, was invited to participate in the online salon themed "ESG Topic of Real Estate Enterprises under Pandemic and 'Double Carbon'" as organized by National Business Daily and International Research Institute of Green Finance of Central University of Finance and Economics. At the salon, Mr. Wu of General Manager shared the issues relating to building ESG system by enterprises. Mr. Wu of General Manager stressed the importance of building the top-level blueprint design of ESG, and mentioned that the completion of ESG planning by enterprises was a top-down process which interlinked planning, implementation, management and implementation, and that only by successfully building a systematic ESG system could there be a specific guidance for the executors.



#### Ming Yuan Cloud held a series of activities on real estate high-quality development forum

Aiming at promoting high-quality development of the real estate and assisting in the innovation of the management mode of statefunded and stateowned enterprises, the Company held the 1st City Tour Summit of Real Estate High-Quality Development Forum in 11 cities across the country in the Year, dedicated to helping the real estate industry realize digital transformation. During the tour salon activities, we analyzed the new development trends of industrycity integration together with industry experts, explored the innovation path of industry benchmarking, and made insight into the new opportunities and challenges in the development of statefunded and stateowned enterprises.



#### Ming Yuan Cloud carried out a series of activities on state-owned asset lecture

During the Year, the Company actively cooperated with local governments, the State-owned Assets Supervision and Administration Commission, the Commission of Economy and Information Technology, the Management Committee, etc. to promote the implementation of special projects on revitalizing the assets of state-owned enterprises. From May 2022 to November 2022, Ming Yuan Cloud carried out the industry exchange activities themed "State-owned Asset Lecture" in more than 10 cities across the country.



## 2 Carrying out Industry Live-streaming Exchanges

In 2022, Ming Yuan Cloud Real Estate Research Institute carried out a number of online live-streaming exchange activities, covering asset revitalization, housing security and national reform system. We conducted in-depth exchanges with relevant practitioners through live-streaming activities, and carried out six online theme sharing sessions to hold round-table dialogues with many guests. In a continuous way, the Company gains insight into the strategic new track and new opportunities for the integration of industrial parks and cities, grasps the most representative business model of the industry-city integration track, and discusses with industry experts the opportunities and breaking points of affordable housing under the current policy background during the live-streaming, so as to empower sustainable development of the real estate industry.

Under the background of digital wave, Ming Yuan Cloud Real Estate Research Institute deeply explores the digital transformation path of state-funded and stateowned enterprises, helps state-funded and stateowned enterprises to realize the combination of digital technology and real economy, and promotes high-quality development. The Company always adheres to the business philosophy of compliance management, and discusses the compliance baseline with relevant industry stakeholders in the live-streaming room to lay a foundation for achieving high-quality development.



Industry live-streaming and exchange activities



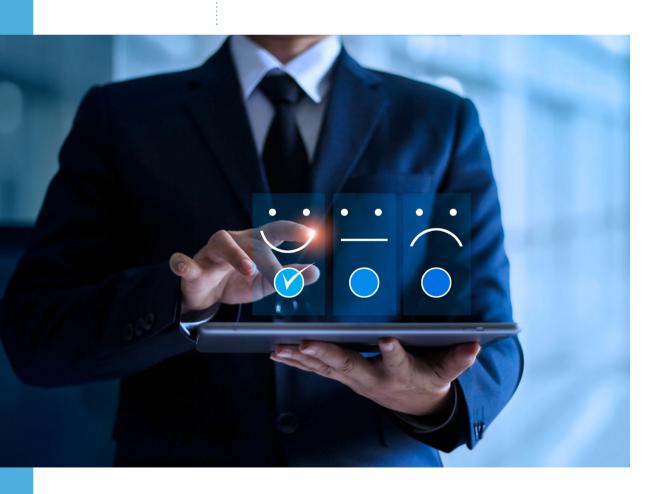
## Releasing Research Results

Ming Yuan Cloud Real Estate Research Institute continued to deeply study the hot topics in the industry, focusing on the new trend of real estate development, and released a report themed "Digital Transformation of State-owned Enterprises" in March 2022, sharing the path of digital and intelligent transformation with industry players and boosting the digital development of state-owned enterprises. In 2022, Ming Yuan Cloud Real Estate Research Institute continued to launch a series of publications entitled "Real Estate Research". Four issues released this year have insight into the new trend of real estate development from the aspects of digital transformation, real estate infrastructure growth, state-owned enterprise reform and stock revitalization, and share new ideas for breaking the dilemma in real estate development.



# Rapidly Responding to Customer Demands and Continuously Enhancing Service Quality

Ming Yuan Cloud insists on being customer demand-oriented, maintains smooth communication with customers through multiple channels and by high frequencies, actively responds to customer demands, and creates value together with customers. In strict compliance with the "Law of the People's Republic of China on Protection of Consumer Rights and Interests" and other relevant regulations, the Company actively fulfills its responsibilities and obligations to customers, and protects the legitimate rights and interests of customers. We continue to optimize the process of handling customer complaints, patiently follow suggestions and opinions, tackle customer demands, improve customer satisfaction, and devote ourselves to providing better products and service experience.



## IMPROVEMENT OF SERVICE QUALITY

During the Year, the Company continuously optimized the pre-sales service quality, extended high-quality solutions around customer demands, promoted the transformation and upgrading of business teams, promoted the development of sales networks in the markets in lower-tier cities, and strove to offer customers with higher standards of services.

Understanding customer demands is the basis for improving service quality. In the Year, through holding internal training courses and combining with offline marketing activities, such as quality summits and salons, the Company gained in-depth insight into customer demands to improve brand competitiveness. For the purpose of helping front-line employees better meet customer demands upon cooperation with customers, the Company summarizes and refines typical customer demands, creates standardized service processes, and renders personalized high-quality solutions against different needs of customers. Moreover, based on our extensive experience in the industry accumulated over the years, we satisfy the digital transformation needs of customers, and adopt professional systems to manage all customers and projects online in the whole process to ensure service quality in all links.

To improve the service quality of employees, the Company develops a series of training courses for its sales team, solution team and delivery team, so as to consolidate the methodology foundation and enhance professional service capability. Ming Yuan Cloud is committed to optimizing the transformation and upgrading of its business teams, and strives to realize the transformation from single-business talents to full-business talents. Meanwhile, besides setting up business branches in existing provincial capitals, the Company further sinks its sales network, continuously expands its sales and service channels, and commits itself to offering customers with more diversified services.

## PROTECTION OF CUSTOMER RIGHTS AND INTERESTS

Fully protecting customers' rights and interests is the premise of rendering high-quality services to customers. All the time, the Company has strictly complied with the "Advertising Law of the People's Republic of China" and other relevant laws and regulations, and has formulated management systems such as "Process Specification Manual of Product Support Center" and "Software and Delivery Price Policy of Ming Yuan Cloud". It adhered to the development concept of compliance management, and puts an end to price chaos and market disorder. And in the meantime, the Company continuously optimizes its management of customer satisfaction and complaints and proposals to enhance user experience.

#### Customer Satisfaction and Complaint Management

Ming Yuan Cloud sticks to a series of systems and specifications such as "Process Specification Manual of Product Support Center", "Process Specification Manual of Application Support Center" and "Rigid Principles for Operation and Maintenance", updates the complaint and proposal handling process this year, as well as introduces intelligent customer service and strives to render customers with better services.

The Company continuously improves its management of customer satisfaction and complaints. It summarizes service experience and shares communication skills via the online service classroom platform, empowers service consultants, and regularly holds quality operation meetings to review service quality and improve potential quality risks. Meanwhile, the Company updates the application support process, improves the accuracy of problem analysis and tracking, reduces the occurrence of subsequent satisfaction risk problems, publicizes the corporate service attitude, and conducts relevant assessments on employees. The average score of customer satisfaction was 99.2 points in the Year.

The Company sets up a standardized customer complaint handling process to carry out a closed-loop management of customer complaints, improvement and prevention:

Accept a complaint and determine its level

- Clearly define the complaint contents and requirements and inform the customer of the processing
- Determine a level according to the complaint contents and requirements, and send a complaint notice to relevant departments.

Handle the complaint

- Handle such a complaint by the accepting department in a timely manner.
- Arrange the next processing time with the customer if it is impossible to resolve immediately, and contact the customer within the prescribed time

Resolve the complaint

- Propose solutions according to the complaint contents and reach a consensus with customers.
- Upgrade in time in case of failing to reaching measures after repeated communications with the customer.

Reanalyze the root cause and feeback

- Recheck according to the complaint model after the complaint is handled.
- After reaching a consensus with the customer, the person in charge feeds back the processing results and the recheck results by email.

Return visit of the complaint and judgement of resul

- After receiving the result feedback, it is necessary to pay a return visit to whether the customer is satisfied with the result.
- The relevant departments need to determine the validity and attribution of the complaint.

# 2 Customer Relationship Maintenance

Aiming at effectively maintaining customer relations, the Company establishes a good communication system, and realizes efficient communication with customers by telephone, online meetings and other means. Meanwhile, the Company dispatches professional consultants to stay on-site to understand customer demands in time, and summarizes the collected demands to the Company through a clear feedback mechanism, so as to make a timely response and maintain stability and durability of the relations with customers. Besides daily real-time response, we collect customers' opinions and demands centrally at key nodes of business development, conduct high-level interviews, business backbone research, program reports, etc., and form a perfect solution after targeted internal discussions to interact with customers and increase their sense of participation. For immature products, the Company sets up a specific return visit team to conduct product return visits, through application interviews on the customer's site, fully acquires the customer's application evaluation on its immature products, and finally submits the return visit results to the review council.

In addition, Ming Yuan Cloud has held lots of large-scale activities such as industry summits and exchange visits by senior managers of industry benchmarks, so as to build a diversified interactive platform and gain insight into the industry developments together, thereby providing new materials and new problem-solving ideas for improving the Company's solutions.

## **S** Compliance Marketing Management

Ming Yuan Cloud upholds the development concept of compliance management and integrity marketing, continuously regulates the publicity and marketing of its products, and effectively protects the legitimate rights and interests of its customers. By strictly following the "Software and Delivery Price Policy of Ming Yuan Cloud", the Marketing Department clarifies the pricing standards and standard prices of all products of the Company, unites the highest and lowest prices, avoids the acts of deceiving customers with high prices and disrupting market order with low prices, and eliminates price chaos. To ensure compliance with the marketing link, the Company releases the "Business Opportunity Management and Operation Mechanism of Ming Yuan Cloud", requiring all regions across the country to upload key information such as solutions and quotations to the system in a timely manner to achieve project online follow-up and management. The headquarters conducts regular spot checks on such information to avoid illegal quotations and unreasonable schemes. Meanwhile, we formulate ten internal military regulations, and refine compliance requirements in terms of sales policies, illegal quotations, prohibited commissions, legal tax payments, etc. and any violation by a regional company will be punished accordingly subject to the degree of influence.









# Uniting Multiple Teams to Grow and Create Value Together

Ming Yuan Cloud always attaches importance to the cultivation and development of talents. By offering abundant learning resources and diversified welfare activities, it improves the talent training system in an all-round way, gives attention and care to employees, enhances the cohesion and centripetal force of the Company, and creates a good working atmosphere. And meanwhile, we strictly abide by the "Labor Law of the People's Republic of China", the "Labor Contract Law of the People's Republic of China" as well as other employment-related laws and regulations, and develop a series of internal systems such as "Performance Management System of Ming Yuan Cloud" and "Holiday Management System of Ming Yuan Cloud" to effectively protect the legitimate rights and interests of employees, advocate employee equality and team diversity, and efficiently encourage every employee of Ming Yuan Cloud to release their potentials and realize the enhancement of self-worth.



## EMPLOYEE EMPLOYMENT

With the continuous expansion of the Company's scale and business, the enhancement of human capital plays an important role in the development of the Company. During the Year, we continuously optimized the recruitment process and improved the internal push mechanism. In the meantime, we advocate employee equality and diversity, put an end to any discrimination and create a good working environment.

## **Employee Recruitment**

In 2022, we optimized the internal push mechanism on the recruitment official account of Ming Yuan Cloud. updated corporate introduction, job description and other contents on the official website, and released recruitment information through online channels such as 51job, Zhilian Recruitment, etc., so as to continue to promote the online recruitment process, constantly introduce industry professionals, and support the rapid development of the Company's business. Moreover, we actively carry out offline publicity activities and formulate specific implementation plans. So far, we have approached colleges and universities in Wuhan, Changsha, Beijing, Shanghai and other regions to hold campus publicity campaigns, publicize the corporate culture of Ming Yuan Cloud, establish a good employer brand image, attract talents with strong comprehensive quality and high potentials, and inject new emerging forces into the Company.



2023 "Source Power" (源動力) Campus Recruitment Plan of Ming Yuan Cloud

In addition, we strictly abide by relevant laws and regulations during recruitment, ensure that the recruitment information released to the public is true and reliable, carefully check the facts about candidates in the screening process, prohibit the recruitment of child labor, and ensure that candidates comply with laws and corporate regulations. During the Year, there were no incidents of illegal violations regarding child labor or forced labor.

# 2 Diversity and Equal Employment

Ming Yuan Cloud always insists on being people-oriented, respects every employee, advocates equality and diversity within the Company, adopts a zero-tolerance attitude towards any form of discrimination, and commits to creating a harmonious and inclusive working environment. Meanwhile, we ensure that employees are provided with equal opportunities in recruitment, remuneration, benefits, promotion, etc.

We advocate colleagues to get along with and respect each other. Employees of different ranks and divisions can talk on an equal footing. And they can communicate with the management directly through the "Colleague Bar" in Lexiang Community and get a quick response, so as to truly provide equal communication channels for each employee.

### TRAINING AND DEVELOPMENT

The Company attaches great importance to the training and development of employees. For employees with different business lines, backgrounds and ranks, we arrange rich learning resources and training programs to help them improve their professional skills and business level, and speed up the upgrading of high-level and highly-versatile talents, aiming at meeting the needs of various businesses of the Company, and creating higher value for customers while driving them to realize self-value.

## New Employee Training

By formulating "Management Specifications for the Integration and Probation Period of Ming Yuan Cloud Newcomers" and "New Employee Training Plan", and adopting standardized and regulated training and probation period management specifications, the Company helps newcomers understand corporate culture, internal system, job responsibilities, performance appraisal and other information more quickly. Meanwhile, we allocate systematic training programs for newcomers, guide their daily working methods and skills, answer various problems as encountered by them, and ensure they can quickly integrate into the Company.



#### Source Power Project

The Source Power Project is a training project set up by Ming Yuan Cloud for the school enrollment groups, which adopts a closed and centralized way to carry out a 30-day systematic training offline, showing that such candidates from schools as admitted can be improved their professional skills and professional capabilities before being better competent for posts, thereby completing the transformation from students to professionals.



# **Employee Empowerment**

Mina Yuan Cloud focuses on cultivating employees' product knowledge, consulting capabilities, sales forces and leadership skills. According to the career development of employees and the actual business needs of the Company, it deeply explores the key abilities required by employees at their different stages of career development, and provides targeted training programs to help upgrade high-level and highly-versatile talents, improve their career competitiveness, and achieve win-win between employees and the Company.



#### Industrial Construction and Management Sales Force Empowerment Project

In May 2022, Ming Yuan Cloud arranged oneweek training for the industrial construction and management in the directly affiliated and associated regions, aiming at enhancing the overall capability of new sales through training and testing, and creating a pioneer group of industrial construction and management that "understands business, solutions, cases and stories".





#### Soaring Eagle Project

In the second half of 2022, Ming Yuan Cloud arranged 6-month project training for eligible managers in each region, helping new managers improve their competence and complete the transformation from managing themselves to managing others through four stages, i.e. on-the-job assistance, promoted transformation, deepened practice continuous improvement.





#### **Technology Sharing Salon**

During the Year, the Skyline Technology Innovation Center organized a total of 35 technology sharing sessions and 4 cross-business units ("BU") technology exchange and sharing sessions, including about product methodology, technology management, architecture design methodology, various technology designs and practice case share, etc., to allow employees to better understand customers' pain points, requirements and usage, and assist customers in understanding and using our digital chip products.



# 3 Lexiang Community Platform

Through the online learning platform of Lexiang Community, the Company offers employees with the courses and knowledge documents covering professional technology learning, business ability training, personal quality enhancement, etc., and holds several online live-streams to encourage employees to learn independently and empower themselves. Meanwhile, everyone can also communicate, share experiences and raise questions through posting on the community platform, so as to grow and progress together. During the Year, the number of visits to Lexiang Community Platform reached more than 4.5 million.



## In 2022, Lexiang Community Platform:

cumulatively released held

**6,960** articles **196** live-streams

offered conducted

**1,021** courses **572** exams

## PERFORMANCE AND PROMOTION

During the Year, the Company formulated the "Performance Management System of Ming Yuan Cloud" to specify performance management structure, performance appraisal mode, performance management process, etc. in detail, and to establish and perfect its performance management mechanism, so as to evaluate employees' value contributions objectively, fairly and impartially, and provide a basis for value distribution, cadre selection, etc. Meanwhile, we made the individual objectives of employees consistent with the strategic objectives of the Company through hierarchical decomposition and assessment of the performance objectives, and promoted the realization of the Company's business objectives and the improvement of the Company's overall management level by standardizing the performance management workflows.

Performance Management Framework	Specific Responsibilities		
Organizational Development Committee	<ul> <li>Examining and approving performance management system and performance appraisal scheme.</li> <li>Evaluating and approving performance appraisal results.</li> <li>Accepting and finally deciding employee appeals on appraisal.</li> </ul>		
Human Resources Department	<ul> <li>Developing the Company's performance management systems, department and employee performance appraisal programs, and optimizing them regularly.</li> <li>Organizing necessary empowerment for performance management.</li> <li>Supervising and inspecting the assessment process; as well as applying and implementing the assessment results and establishing corresponding assessment files for employees.</li> <li>Undertaking the specific work related to assessment result appeals.</li> </ul>		
Head of each department	<ul> <li>Explaining the performance goals set by employees in the department and conducting performance counseling.</li> <li>Providing feedback for the assessment and evaluation results about employees in the department.</li> <li>Helping employees to make performance improvement plans and pushing forward their improvement.</li> </ul>		

Our performance-oriented principles, assessment tools, etc. maintain a unified framework at the Company level, adopt qualitative and quantitative assessment methods, adapt to the performance appraisal mode by level and category, adhere to the examination and assessment separation, and ensure fair, impartial and open assessment. The performance appraisal mode can be divided into three types: performance commission, performance curve and annual performance evaluation, which are related to business and personal budget, so as to realize "working and benefiting together".

Aiming at better optimizing the career development plan of employees, we have developed a standardized talent promotion mechanism based on daily work performance, work ability, performance evaluation results, etc. of employees, providing equal competition opportunities for each employee, maximizing the self-advantages of employees, continuously promoting the construction of talent echelon, and satisfying the talent needs during the development. Meanwhile, the personal salary level of employees is closely linked with their post value, ability, rank and performance. We strictly conform to relevant laws and regulations, adhere to equal pay for equal work, and combine the Company's business orientation and talent strategy to standardize the salary setting and adjustment procedures of employees, as well as strictly control the online and offline approval process to ensure fairness and justice during salary setting and adjustment.

## **EMPLOYEE CARE**

As a big family with love, we hope to create a harmonious working atmosphere, let every employee feel respect and care, and help everyone maintain a healthy and good working attitude when developing together with the Company. In the Year, we updated and revised the "Attendance Management System of Ming Yuan Cloud" and the "Holiday Management System of Ming Yuan Cloud", refined relevant regulations on overtime and holidays, and defined specific application procedures to provide a basis for attendance and holiday management and protect the legitimate rights and interests of employees.

Out of attaching great importance to the health of employees, the Company arranges physical examination at the end of each year, and formulates a comprehensive physical examination package according to the annual physical examination data on the Internet for employees to choose on their own. We set up organizations such as Le Run Association and Badminton Association to encourage employees to do more physical exercise and improve their physical fitness. In addition, we appropriate regular financial subsidies to encourage group-building activities, promote the combination of work and rest, and enhance team cohesion.



#### Customized Gift Box for 2022 Mid-Autumn Festival

During the Mid-Autumn Festival, we prepared customized gift boxes in advance, collected employees' addresses, arranged corporate heads to write letters to employees' family members, and mailed gift boxes to employees' parents by express delivery, so that employees and their family members could feel the care from the Company.





# **CORPORATE CULTURE CONSTRUCTION**

In 2022, on the 25th anniversary of the founding of Ming Yuan Cloud, we released the first official corporate culture manual called "Ming Yuan Cloud Culture White Paper 1.0", to look back on the past, look forward to the future and record our original intentions. Ming Yuan people always insist on the values of "equality, simplicity and courage; partnership and professionalism; as well as openness, innovation and customer achievement". With an honest and upright attitude, an open and collaborative mindset, and a willingness to challenge, the people bravely leap out of their comfort zone, break through themselves and grow continuously to create value for customers and lead development of the industry.



"Ming Yuan Cloud Culture White Paper 1.0"

During the Year, the corporate culture of Ming Yuan Cloud continued to operate relying on the internal official account of "Ming Yuan Culture", released original topics and held plenty of online and offline activities covering cultural activities, special reports, public welfare, employee motivation and honor, values advocacy, etc., so as to promote corporate culture in an all-round way and enhance cohesion and centripetal force of the enterprise.



#### Cultural Discussion on "Collective Evolution after the Cold Winter"

On August 27, 2022, which was the anniversary day of Ming Yuan Cloud, all Ming Yuan people from functional and operation lines held a cultural discussion, which focused on the theme of "Collective Evolution after the Cold Winter", and adopted the form of cultural consensus and topic sharing, leading to an efficient ideological collision and results output within 5 hours.





#### New "Home" Housewarming Celebration of Ming Yuan Cloud

In 2022, Ming Yuan Cloud relocated. On the first day of moving in, we prepared wristbands. signs and signature balls for each employee, and held a housewarming ceremony to celebrate the start of the new journey and go to a bright new future.





# Building a Civilized and Honest Enterprise and Advancing Longterm and Stable Operations

Over the years, the Company has adhered to the concept of honest and legal operation, and strictly abided by the "Anti-Unfair Competition Law of the People's Republic of China", the "Interim Provisions on Prohibiting Commercial Bribery" as well as other national laws and regulations, to ensure normal order of its operation and management activities. The Internal Audit Department of the Company has been continuously improving the internal supervision mechanism and the integrity construction system, clarified the workflows of all departments under the Company in accordance with the "Anti-Corruption and Reporting Management System", formulated anti-corruption measures, implemented integrity and anti-corruption construction, strictly adhered to the laws, and insisted on taking a "zero-tolerance" attitude towards all violations of laws and regulations. Meanwhile, the Company implemented a compliant and effective supervision mechanism, established and improved a corruption reporting mechanism, adhered to the principle of confidentiality, and protected the personal safety and legitimate rights and interests of whistleblowers. We are committed to continuously improving the level of integrity operation, helping the Company to develop sustainably, and jointly building a good business competition environment.



## CORRUPTION REPORTING CHANNELS

The Company encourages all employees and partners to join in the construction of an honest and clean enterprise environment, and supports reporting violations via various channels. A whistleblower may choose anonymous or real-name reporting, and reports to the Internal Audit Department of the Company through telephone, e-mail, SMS, WeChat, letter, interview and other means he/she deems appropriate, or entrusts others to act on his/her behalf. When handling such reported information, the personnel from the Internal Audit Department will make a fair and reasonable assessment of each reported incident, as well as investigate and verify its authenticity and reliability.

## HANDLING OF REPORTED INCIDENTS

After the Company receives any internal and external reported information, the Internal Audit Department will collect relevant evidence on the reported case, write an investigation report after confirming authenticity and reliability of the involved information in combination with the evaluation and investigation results, submit the report to the head of the Internal Audit Department for review, and then send a copy to the mailbox of the chairman or president. The notification on handling relevant responsible persons will be finally released by the Joint Human Resources Center of the Securities Office. The reported person shall compensate the Company for the corresponding losses, and the reported department shall immediately correct and improve the internal management control system. In case of severe circumstances, it will be handed over to the relevant judicial organs for handling according to law. During the Year, the Company did not have any violation of laws and regulations, and there were no concluded corruption lawsuits related to the Company or its employees.

For the purpose of fundamentally eliminating corruption incidents, the Company regularly carries out anti-corruption training activities to improve employees' awareness of anti-corruption and law-abiding. carry forward the corporate culture of Ming Yuan Cloud, correct the working atmosphere and optimize the company team, thereby creating a clean and transparent business environment.

## WHISTLEBLOWER PROTECTION SYSTEM

The Internal Audit Department of the Company strictly protects the privacy and security of whistleblowers and their legal rights. We strictly abide by the confidentiality agreement and require the employees for internal audit not to privately save, copy, forward, seize, or destroy the reported information when handling a reported case, as well as not to disclose the name, employer, home address, etc. of the whistleblower, not to disclose or make public the reported information and the whistleblower-related information to the reported unit or the reported person, not to produce the original or copied reporting information when investigating a reported case, not to identify the notes of the whistleblower, and not to disclose the private information about the whistleblower when publicizing and rewarding a reported case unless the whistleblower agrees.





# Building Responsible and Clean Supply, and Leading a Win-Win Future through Cooperation

Ming Yuan Cloud focuses on the integrity of the supply chain, and is committed to integrating industrial and ecological resources and joining hands with ecological partners to build a sustainable digital system of real estate ecological chain, empowering the industry to digitally transform and upgrade, and achieving a win-win ecological situation. In strict compliance with the requirements of laws and regulations such as the "Bidding Law of the People's Republic of China" and the "Government Procurement Law of the People's Republic of China", the Company establishes complete supplier access processes, supplier management systems and evaluation standards, regulates procurement transactions, and incorporates compliance inspection into each link of bidding and procurement, ensures a clean procurement environment and process, strengthens supply chain management, and develops together with the suppliers.



# Supplier Selection and Evaluation

When classified on the basis of business needs, the main suppliers of Ming Yuan Cloud are IT suppliers, including software suppliers, hardware suppliers and comprehensive suppliers. The Company adopts two channels to explore suppliers, i.e. active recruitment and supplier self-recommendation evaluation, wherein the active recruitment mode is to actively contact suppliers based on the procurement needs of relevant departments under the Company, and then conduct information collection and comprehensive dimensional evaluation; and the supplier self-recommendation evaluation mode is that the supplier submits information on its own initiative, which is then comprehensively reviewed by relevant departments according to the evaluation dimensions of the Company. The Company applies different evaluation dimensions for different types of suppliers: for software suppliers, the Company mainly evaluates the scale and strength of sustainable development of the supplier, the benchmark customer cases of successful application, the extent of the product functions matching our demands, the product usability experience, the price rationality, etc.; while for hardware and comprehensive suppliers, the Company evaluates from the supplier qualification, the extent of the proposals satisfying our demands, the delivery capacity,

The Company has developed a strict supplier access process, which divides the suppliers that meet the procurement needs into qualified suppliers and potential suppliers, and integrates them into the supplier library. For suppliers in the supplier library, the Company conducts qualification examination before cooperation and performance cooperation evaluation during the process of cooperation, including supplier aualification, company scale, scheme demand matchina, price rationality, service standard definition, technical personnel ability, etc., so as to review supplier qualifications and ensure continuous supply and stable quality of products.

#### **Qualification Examination Before Cooperation**

- Conduct preliminary review on the suppliers according to their software and hardware conditions. If the bidding process is involved, the corresponding business and financial departments will participate in the evaluation together;
- o Comprehensively evaluate supplier hardware level according to six aspects, i.e. supplier qualification, company scale, scheme demand matching, price rationality, service standard definition and technical personnel ability.

# Performance Evaluation in Ongoing Cooperation

- Comprehensively evaluate the supplier's system equipment failure rate, service response speed, handling result quality and employees' business and technical capabilities;
- At the end of each year, the IT department organizes relevant business departments to conduct a comprehensive evaluation of supplier performance in the process of cooperation. For software suppliers, the Company conducts a comprehensive evaluation of cooperation performance after the pilot launch, after the project acceptance and before the annual service renewal.

# Supplier Management and Communication

Ming Yuan Cloud lays emphasis on supplier management and communication, and establishes a whole-life cycle management system against suppliers, including the initial access and certification of suppliers and the optimization and update in the process of cooperation with suppliers. We are committed to building a transparent and responsible procurement relationship with suppliers, strictly practicing all links in the process of cooperation with suppliers, and reducing supplier governance risks. Meanwhile, the Company regularly conducts KPI assessments on suppliers' daily work response, security system, basic services and satisfaction degree, and cooperates with suppliers to build a sustainable supply chain.

In addition, the Company maintains active interconnection with its suppliers in daily work, and regularly discusses and exchanges with such suppliers on cooperative service plans, software product upgrade plans, internal requirements and other plans for future years. In project progress, the Company and its suppliers adopt various communication methods to regularly provide feedback on project progress, advance the progress, sort out project demands and lay a good foundation for follow-up cooperation.

## Responsible Supply Chain

Besides focusing on quality of the products and services provided by suppliers, the Company also takes the environmental and social risks of suppliers into consideration. We will consider first those suppliers who are in the forefront of brands in the same industry, whose enterprises have passed the ISO qualification certification and whose employees have passed the PMP qualification certification. Meanwhile, when procuring IT assets, office supplies and other articles, the Company will give priority to those products coming with energy-saving and environmental protection identification or certification, such as energy-saving electronic equipment, so as to further improve overall sustainability of the supply chain.

Compliance is our basic requirement for suppliers, and the Company continues to focus on procurement integrity of the supply chain. For non-tendered daily procurement and tendered procurement projects, the Company formulates corresponding rules and regulations and strictly implements them to regulate integrity management of the supply chain. Furthermore, as required by the State and the industry, we conclude integrity agreements with the cooperative suppliers, urge the suppliers to comply with the requirements for clean management, and jointly build a clean and transparent supply chain.

# Joining Hands with Ecological Partners

During the Year, Ming Yuan Cloud upheld the development concepts of technology co-creation, ecology cocreation and industry co-building, and worked together with various ecological partners to co-build a new ecology of real estate digital industry in the context of digital transformation. In 2022, we held a total of 10 marketing events, acquired a national special project in the ecological cooperation sector, and won the "Huawei Cloud Excellent Software Partner" award, constantly exploring win-win cooperation opportunities between the Company and its ecological partners. The Company joins hands with platform partners, consulting partners, development and delivery partners, technical capability partners and industry ISV partners to co-build a sustainable development ecosystem, co-construct more competitive solutions and better promote digital transformation of the industry.



#### Ming Yuan Cloud was invited to participate in the 2022 Full Connect Conference held by Huawei

In November 2022, Ming Yuan Cloud was invited to participate in the 2022 Full Connect Conference held by Huawei and won the title of "Huawei Cloud's Best GoCloud Partner". During the conference, the Company established the "Application Modernization Industry Alliance" together with Huawei as well as many industry customers, software providers and consulting institutions, and discussed the development plan of the Industry Alliance with these participating members, devoting itself to cohesive industrial strength with many partners to jointly promote digital upgrading of the real estate industry.





#### Ming Yuan Cloud and Huawei jointly launched the 828 B2B Enterprise Festival

In order to deeply assist enterprise innovation and development, Ming Yuan Cloud and Huawei Cloud jointly launched the first national 828 B2B Enterprise Festival based on digital empowerment together with 30,000 ecopartners. Ming Yuan Cloud and Huawei Cloud have joined forces to carry out a comprehensive brand linkage in 14 major cities across China to provide solutions for real estate companies to achieve digital transformation.







# Adhering to Green and Low-Carbon Development and Building an Environment-Friendly Enterprise

Ming Yuan Cloud deeply understands the importance of green operation to the sustainable development of the Company and insists on promoting the concept of green and low-carbon office so as to achieve high-quality development of the Company. The Company strictly abides by the "Environmental Protection Law of the People's Republic of China", insists on improving green office work in all aspects, empowers energy conservation and emission reduction based on science and technology, makes use of sustainable office mode and green scientific operation thinking, continues to exert its strength in action, reduces the impact of daily operations on the environment, and actively practices the green transformation and development of enterprises. We attach great importance to the risks and opportunities brought by climate change, actively identify the related risks and take corresponding measures to reduce the impact on the Company's business and contribute to its sustainable development.



## **Green Operation**

The Company has developed complete and specific energy-saving and emission-reduction measures, actively promoted water and energy conservation, waste management and other measures in various departments, and reduced emissions through telecommuting and advocating green travel, thus reducing the impact of the Company's operation on the environment, cultivating employees' diligent and thrifty awareness, promoting employees to form good habits of green office, practicing low-carbon lifestyle as well as effectively implementing the sustainable development concept of green operation.

During the Year, the Company's energy consumption was mainly from office consumables and utility consumption, as well as the carbon emissions involved in travel. Among them, the power for office work was supplied by the regional power grid, and the water for office work came from the municipal water supply network, so there was no difficulty in seeking water. Furthermore, the Company's primary business does not involve the use of any packaging materials. In 2022, the waste generated by the Company mainly came from the garbage generated from daily office work, including waste paper and waste batteries.



- In the Year, the Company set up a special "security patrol team for energy conservation and emission reduction" to conduct regular patrol inspections to ensure that the power supplies to water dispensers, lights, air conditioners, etc. in the area without people were turned off to avoid unnecessary energy consumption.
- Generally lease resources in the cloud service areas such as Microsoft and Huawei Cloud, use resources flexibly, and avoid additional resource consumption and waste.
- Urge employees to turn off the lights as they go out, develop the good habit of "turning off the lights when leaving", and put an end to "ever-bright lights" and "daytime lights". Assign the safety housekeeper to generally manage and use the lights in the working area, and minimize the use of electric lights in the office area with good lighting.
- Reasonably set air conditioning temperature by keeping the indoor temperature no lower than 26 degrees Celsius in summer and no higher than 20 degrees Celsius in winter, and ensure that the doors and windows on each floor are closed when the air conditioner is turned on.



#### Making a Smart Use of Stored Energy to Maintain Heat Preservation and Consumption Reduction

Taking full account of the cold and heat storage functions of the water stored in the pipeline system and the thermal inertia of the building envelopes, the Company shuts down such primary equipment as chillers, cooling towers, cooling pumps and boilers in advance according to the actual cooling and heating time demands in the office area, the outdoor temperature and humidity and other factors. Under the same outdoor temperature and humidity, the energy consumption can be reduced by about 8% for each hour of early shutdown.



- Telecommuting can be coordinated online through PC applications. If conditions allow, the Company's internal personnel scheduling and meeting invitation can be conducted online. Meanwhile, the Company advocates holding cross-regional activities online to reduce carbon emissions as a result of transportation.
- The Company vigorously advocates that employees give priority to public means of transport such as subway and bus when traveling in the city, and avoid taking the plane when the time spent to réach the destination is within 2 hours by high-speed train, practicing the lowcarbon travel style.



- We follow the principle of allocation before procurement, and procure according to the actual demands while considering the inventory quantity to avoid the excess or shortage of materials in stock.
- For reusable materials, we strengthen their recovery and improve the utilization rate to save costs.
- The Company advocates using personal water cups in daily office work and meetings, and reducing the use of disposable paper cups.



- We urge employees to report for repairs in time in case of water leakage, and relevant maintainers to repair leaking faucets and other equipment in time.
- We post slogans in the tea room and toilet to urge employees to save water, and also require
  employees to control water flow when washing hands and turn off the faucet after use.



- We utilize internally shared office resources to integrate the Company's internal systems, documents, notices and other files online, and encourage a non-printing work method if possible.
- Meanwhile, we advocate double-sided printing, set a paper recycling bin beside the printer and encourage paper reuse.



- During the Year, the Company expanded its use of the battery recycling bins with Ming Yuan Cloud's features, and conducted separate recycling for hazardous battery wastes.
- We actively fulfill the requirements of relevant environmental protection policies, and strictly classify the office wastes, wherein the recyclable waste will be recycled by a third party and the recycling of materials will be strengthened, while the non-recyclable waste will be cleaned up regularly by the property management company.



Green Operation Tips of Ming Yuan Cloud

## ADDRESSING CLIMATE CHANGE

With the increasing greenhouse effect, climate change has become a hot topic in global governance. Ming Yuan Cloud keeps an eye on the impact of climate change on its operations, actively identifies and attaches great importance to the risks and opportunities brought by climate change, and incorporates the issues related to climate change into its sustainable development. The Company is proactive in identifying relevant risks and taking appropriate measures to reduce its negative impact on its operations, and also proactive in seizing the opportunities brought by climate change to help the Company grow sustainably.

## 1 Governance

As assisted by the ESG Working Group, the Board of Directors and senior management of the Company are responsible for leading and supervising the Company's climate risk management, and for continuously examining the impact of climate change on the Company's operations. The ESG Working Group specifically implements the Company's ESG strategy, regularly reviews and updates the identified climate risks and opportunities that are highly relevant to the Company's business and have a significant impact on the Company's sustainable development, and strengthens the management and supervision of energy conservation, efficiency improvement, green office work, etc., thereby creating multiple opportunities for the Company in the process of sustainable development, and improving the Company's climate risk response ability and governance level.

## 2 Climate Risk Management

Ming Yuan Cloud earnestly examines the trend of global climate change, clarifies and analyzes the climate risks it faces in combination with its own business composition and external regulation, and determines the order of risk levels on the basis of in-depth communications with stakeholders, so as to prevent and control risks to the maximum extent. Currently, the climate risks faced by the Company mainly come from two sources, i.e. the physical risk caused by extreme weather, and the transformation risk caused by coping with climate policy, technological innovation, market preference, etc.

In terms of physical risks, climate change may pose both acute and chronic risks. Acute risks, such as rainstorms, typhoons, floods and other extreme weather, will affect power supply and even submerge the equipment, resulting in a power failure or equipment damage, and a certain impact on information storage, data integrity, and customer service, etc. To this end, we fully consider the continuity of business operations during site selection of machine room, avoid renting any machine room located in extreme weather-prone areas, and minimize the business risks caused by improper location. In the operation process, we put most of the server computing resources in the cloud, while a small number of them were in the local machine room in Wuhan. We deploy a hyper-integrated architecture, and configure them with a UPS backup power supply that can support machine operation for 2 hours; and in the meantime, we back up data resources regularly to cope with emergencies. Chronic risks, such as continuous high temperature, may increase energy consumption, which in turn increases carbon emissions and operating costs. To address such risks, we are actively exploring the use of green energy, while seeking opportunities to update existing configurations with energy-saving technologies and equipment to improve energy efficiency and effectively reduce energy consumption.

In terms of transformation risks, the requirements of the State Council on accelerating the establishment and improvement of a green and low-carbon circular development economic system make us realize the importance of achieving green transformation. Failure to effectively manage the carbon emissions generated from operations could not only result in reputational damage to the Company, but also lead to the loss of customers and affect the environmental quality of the community in which the Company operates. For this purpose, we actively promote low-carbon operations by putting paperless office work into force and encouraging online meetings to reduce unnecessary travel, while leveraging our own technological advantages to help customers achieve digital transformation and achieve carbon reduction in the value chain.

# Climate Change Opportunities

While climate change poses risks to the Company's sustainability, it also creates opportunities for us. To tap the structural potential of economic development according to the "14th Five-Year Plan", we must take digital economy and green development as the two guarantees, accelerate the green transformation of development mode, promote the deep integration between digital technology and real economy, empower the transformation and upgrading of traditional industries, accelerate the birth of new industries, new formats and new models, and expand the new engine of economic development.

Under the dual background of climate change and dual-carbon economy, taking corresponding measures to adapt to or mitigate climate change will bring new opportunities for the development of Ming Yuan Cloud, conducive to the Company's long-term development. The digital penetration of Chinese enterprises in the real estate sector is currently very low and still in the early stages of development, so more enterprises will be committed to seeking digital transformation opportunities in the future. Therefore, the Company can grasp new market opportunities, start from diversified business composition, stick to the strategic layout of "PaaS + SaaS + Ecology", promote product strategy upgrading, build a new engine for SaaS growth around the real estate ecological chain, as well as focus on investing in high-certainty markets, continuously put into core products and technologies, assist enterprises in digital transformation and upgrading, and strive to occupy a more favorable position in the context of low-carbon economic development.

# 4 Our Commitment

Ming Yuan Cloud insists on fulfilling its corporate social responsibility and being a responsible corporate citizen. Currently, we have incorporated climate change risks into our risk assessment and management system, and will strictly follow the ESG compliance requirements of the Stock Exchange of Hong Kong, pay close attention to the climate change risks related to our business, conduct risk reassessment and management in a timely manner, prepare for prevention and response in advance, and ensure business continuity. We will continue to explore, seek opportunities in risks, turn challenges into motivation and boost the Company to develop sustainably.





# Helping Pass on Love Based on Responsibility and Building a Harmonious and Loving Home

As a responsible and committed company, Ming Yuan Cloud has been actively fulfilling its corporate social responsibility and boosting the industry's development. During the Year, the Company was enthusiastic in carrying out community public welfare activities and took the initiative to know about the needs of povertystricken areas, giving back to the society with a grateful heart while achieving great development.



In 2022, Ming Yuan Cloud continued to contribute to social development, devoting its own strength to the fields of health, medical care and education, while demonstrating the Company's social responsibility and undertaking. In the Year, the Company and Shenzhen Rescue Volunteers Federation jointly carried out the second orientation 10,000-meter running activity, and actively contributed to the pandemic prevention and control by donating medical supplies while strictly observing the national pandemic prevention-related policies. Meanwhile, we gave continuous concern about the shortage of educational resources in the poverty-stricken areas and extended help to such areas as we could.

#### Shenzhen Public Welfare Rescue Team 10,000-meter Running Activity

During the Year, the Company and Shenzhen Rescue Volunteers Federation successfully carried out the second orientation 10,000-meter running activity, advocating the concept of "strengthening team fitness and co-building a harmonious society" while contributing public welfare force to Shenzhen Rescue Volunteers Federation. Since the establishment of 10,000-meter running activity, Ming Yuan Cloud has donated a total of RMB11,500 to Shenzhen Rescue Volunteers Federation.



Ming Yuan Cloud and the Shenzhen Rescue Volunteers Federation jointly carried out the second orientation 10,000-meter running activity

#### Donating Materials to Help Prevent and Control Pandemic in Nanshan District

With the gradual normalization of pandemic prevention and control, the Company continues to implement the national measures for pandemic prevention and control, and actively fulfills its corporate social responsibility while strictly observing the national pandemic-related rules and regulations. In 2022, the Company donated a total of 300 boxes of disposable protective clothing, hands-free disinfectant gel, inspection gloves and other materials for pandemic prevention to Shekou Subdistrict Office and Yuehai Subdistrict Office in Nanshan District.



Ming Yuan Cloud donated medical materials for public welfare

#### Helping Education Development in Poverty-stricken Areas

As a company that takes social development as its responsibility, Ming Yuan Cloud fully understands the importance of education for national development. Therefore, the Company keeps an eye on the basic educational resources in poverty-stricken areas and is committed to contributing to the cause of public welfare education in China. In 2022, the Company donated a total of 94 nap beds, 117 copybooks and over 3,000 books to Gengbeipo Primary School.



Ming Yuan Cloud provided educational resources for Gengbeipo Primary School

Teachers of Gengbeipo Primary School deeply expressed their gratitude to the Company for its donation, saying that such valuable books warmed the children in the mountains. Meanwhile, on the World Book Day, the Company advocated that people throughout the country give their concerns to the education development in poverty-stricken areas, and called on people from all walks of life to donate books to rural children to convey love and warmth.



去年播撒下爱的种子 现在已生根发芽,展露饱满生机 更背坡小学的老师说: 图书室会在中午和下午第三节课后 开放给孩子们 除了期末考试多在教室复习外 这里是孩子们常常爱去的地方 离开图书室时 孩子们主动将书籍归位 让图书室保持着整洁的模样

Ming Yuan Cloud called on people from all walks of life to donate books to poverty-stricken areas

# Outlook for 2023

In 2023, we will continue to adhere to the corporate mission of "Focusing on digital technology consistently to promote industrial upgrading" and are committed to becoming the most trustworthy partner in the digitalization of the real estate value chain.



### APPENDIX I ESG KPI DATA SHEET IN 2022

#### **Environmental Subject Area**

KPIs		Unit	2022
	SO <sub>2</sub> emissions	kg	0.04
Emissions	NO <sub>x</sub> emissions	kg	1.64
	PM emissions	kg	0.12
	GHG emissions (Scope 1)	tCO <sub>2</sub> e	7.02
	GHG emissions (Scope 2)	tCO <sub>2</sub> e	2,416.21
GHG emissions	Total GHG emissions	tCO <sub>2</sub> e	2,423.24
	GHG emission intensity	tCO <sub>2</sub> e/m <sup>2</sup>	0.03
	Total hazardous wastes	kg	252.00
Hazardous wastes	Intensity of hazardous wastes	kg/m²	0.01
	Total non-hazardous wastes	tonne	244.00
Non-hazardous wastes	Intensity of non-hazardous wastes	tonne/m²	0.003
	Total energy consumption	mWh	2,901.42
	Direct energy consumption	mWh	22.90
	Indirect energy consumption	mWh	2,878.52
Energy consumption	Energy consumption intensity	mWh/m²	0.03
	Total electricity consumption	mWh	2,878.52
	Gasoline consumption	Litre	2,640.00
NA	Water consumption	m³	18,040.17
Water consumption	Water consumption intensity	m³/m²	0.20

#### Notes on Environmental Data and Factors

- 1. The time span of environmental data is from 1 January 2022 to 31 December 2022; the scope of data collection covers the Company's headquarters in Shenzhen and its R&D base in Wuhan.
- 2. GHG emissions (Scope 1) mainly come from the fuel consumption by official vehicles, while GHG emissions (Scope 2) are generated from purchased electricity consumption, with the data source from the payment bills of related expenses and the administrative statistical ledgers. For the GHG emission factors of purchased electricity, please refer to the "2017 Baseline Emission Factors for Regional Power Grids in China" issued by the Ministry of Ecology and Environment of the PRC, and for other energy emission factors, please refer to the "Environmental KPIs Reporting Guide" issued by the Stock Exchange of Hong Kong.
- 3. The types of energy consumed by the Company in 2022 include fuel for official vehicles and purchased electricity, with the data source from the payment bills of related expenses and the administrative statistical ledgers; for the energy consumption factors, please refer to the conversion factors provided by the International Energy Agency and "GB/T2589-2008 General Principles for Calculation of the Comprehensive Energy Consumption".
- 4. Hazardous wastes include waste batteries, waste lamp tubes, waste light bulbs, waste ink cartridges and toner cartridges.
- 5. Non-hazardous wastes include office wastes generated for administrative office.
- 6. The water supply of the Company comes from the municipal water supply network, with the data sources from financial records and administrative statistical ledgers.

# Social Subject Area

ployment type, age gro  de  nale -time ern  ow 30 ed 31-40 ed 41-50 ove 50 inland China erseas and Hong Kong,	Number of employees (person)  2,225  1,085  3,295  15  1,715  1,483  106  6  3,309	Percentage (%) 67.22% 32.78% 99.55% 0.45% 51.82% 44.80% 3.20% 0.18%		
nale -time ern ow 30 ed 31-40 ed 41-50 ove 50 inland China	employees (person)  2,225  1,085  3,295  15  1,715  1,483  106  6	67.22% 32.78% 99.55% 0.45% 51.82% 44.80% 3.20%		
nale -time ern ow 30 ed 31-40 ed 41-50 ove 50 inland China	1,085 3,295 15 1,715 1,483 106 6	32.78% 99.55% 0.45% 51.82% 44.80% 3.20%		
ern  ow 30  ed 31-40  ed 41-50  ove 50  inland China	3,295 15 1,715 1,483 106 6	99.55% 0.45% 51.82% 44.80% 3.20%		
ern  ow 30  ed 31-40  ed 41-50  ove 50  inland China	15 1,715 1,483 106 6	0.45% 51.82% 44.80% 3.20%		
ow 30 ed 31-40 ed 41-50 ove 50 inland China	1,715 1,483 106 6	51.82% 44.80% 3.20%		
ed 31-40 ed 41-50 ove 50 inland China	1,483 106 6	44.80% 3.20%		
ed 41-50 ove 50 inland China	106	3.20%		
ove 50 inland China	6			
inland China	_	0.18%		
	3,309			
erseas and Hong Kong,		99.97%		
cao and Taiwan	1	0.03%		
Total workforce		3,310		
nder, age group and geo	ographical region			
	Number of turnover employees (person)	Turnover rate (%)		
e	954	30.01%		
nale	544	33.39%		
ow 30	937	35.33%		
ed 31-40	527	26.22%		
ed 41-50	34	24.29%		
ove 50	0	0		
inland China	1,497	31.15%		
erseas and Hong Kong, cao and Taiwan	1	50.00%		
		0 (no work-related fatalities occurred in the past three years)		
ies				
	nale ow 30 ed 31-40 ed 41-50 ove 50 nland China erseas and Hong Kong,	10 male 544 20 m 30 937 20 d 31-40 527 20 d 41-50 34 20 m 50 0 1,497 21 m 50 m 60		

KPIs		2022			
Percentage of employee gender and rank	es trained and average trainii	ng hours completed per	employee by		
		Percentage of employees trained (%)	Average training hours completed per employee (hour)		
Dugandar	Male	54.34%	11.98		
By gender	Female	61.66%	6.49		
	Senior management	50.00%	4.33		
By rank	Middle management	82.80%	15.06		
	Common employees	56.02%	10.08		
Number of Suppliers					
	East China	140			
	South China	398			
	Central China	101	101		
	North China	163			
Number of Suppliers	Southwest China	38			
	Northeast China	5			
	Northwest China	14	14		
	Hong Kong, Macao and Taiwan	15			
Customer Service Data					
Number of customer complaints (time)		248	248		
Number of follow-up visits (time)		248			

# APPENDIX II INDEX TO THE ESG REPORTING GUIDE

ESG INDICATORS		Disclosure	Corresponding Sections
A1 General Disclosure	Information on the policies, and compliance with relevant laws and regulations that have a significant impact on the issuer relating to air and greenhouse gas emissions, discharges into water and land, and generation of hazardous and non-hazardous waste.	Disclosed	Adhering to Green and Low- Carbon Development and Building an Environment-Friendly Enterprise
A1.1	The types of emissions and respective emissions data.	Disclosed	Appendix I
A1.2	Direct (Scope 1) and energy indirect (Scope 2) greenhouse gas emissions (in tonnes) and, where appropriate, intensity (e.g. per unit of production volume, per facility).	Disclosed	Appendix I
A1.3	Total hazardous waste produced (in tonnes) and, where appropriate, intensity (e.g. per unit of production volume, per facility).	Disclosed	Appendix I
A1.4	Total non-hazardous waste produced (in tonnes) and, where appropriate, intensity (e.g. per unit of production volume, per facility).	Disclosed	Appendix I
A1.5	Description of emission target(s) set and steps taken to achieve them.	Disclosed	Adhering to Green and Low- Carbon Development and Building an Environment-Friendly Enterprise
A1.6	Description of how hazardous and non- hazardous wastes are handled, and a description of reduction target(s) set and steps taken to achieve them.	Disclosed	Adhering to Green and Low- Carbon Development and Building an Environment-Friendly Enterprise
A2 General Disclosure	Policies on the efficient use of resources, including energy, water and other raw materials.	Disclosed	Adhering to Green and Low- Carbon Development and Building an Environment-Friendly Enterprise
A2.1	Direct and/or indirect energy consumption by type (e.g. electricity, gas or oil) in total (kWh in '000s) and intensity (e.g. per unit of production volume, per facility).	Disclosed	Appendix I
A2.2	Water consumption in total and intensity (e.g. per unit of production volume, per facility).	Disclosed	Appendix I
A2.3	Description of energy use efficiency target(s) set and steps taken to achieve them.	Disclosed	Adhering to Green and Low- Carbon Development and Building an Environment-Friendly Enterprise
A2.4	Description of whether there is any issue in sourcing water that is fit for purpose, water efficiency target(s) set and steps taken to achieve them.	Disclosed	Adhering to Green and Low- Carbon Development and Building an Environment-Friendly Enterprise

ESG INDICATORS		Disclosure	Corresponding Sections
A2.5	Total packaging material used for finished products (in tonnes) and, if applicable, with reference to per unit produced.	Not applicable, as our main business does not involve the use of any packaging material.	
A3 General Disclosure	Policies on minimizing the issuer's significant impact on the environment and natural resources.	Disclosed	Adhering to Green and Low- Carbon Development and Building an Environment-Friendly Enterprise
A3.1	Description of the significant impacts of activities on the environment and natural resources and the actions taken to manage them.	Disclosed	Adhering to Green and Low- Carbon Development and Building an Environment-Friendly Enterprise
A4 General Disclosure	Policies on identification and mitigation of significant climate-related issues which have impacted, and those which may impact, the issuer.	Disclosed	Adhering to Green and Low- Carbon Development and Building an Environment-Friendly Enterprise
A4.1	Description of the significant climate- related issues which have impacted, and those which may impact, the issuer, and the actions taken to manage them.	Disclosed	Adhering to Green and Low- Carbon Development and Building an Environment-Friendly Enterprise
B1 General Disclosure	Information on the policies, and compliance with relevant laws and regulations that have a significant impact on the issuer, relating to compensation and dismissal, recruitment and promotion, working hours, rest periods, equal opportunity, diversity, antidiscrimination, and other benefits and welfare.	Disclosed	Uniting Multiple Teams to Grow and Create Value Together
B1.1	Total workforce by gender, employment type (for example, full-time or part-time), age group and geographical region.	Disclosed	Appendix I
B1.2	Employee turnover rate by gender, age group and geographical region.	Disclosed	Appendix I
B2 General Disclosure	Information on the policies, and compliance with relevant laws and regulations that have a significant impact on the issuer, relating to providing a safe working environment and protecting employees from occupational hazards.	Disclosed	Uniting Multiple Teams to Grow and Create Value Together
B2.1	Number and rate of work-related fatalities occurred in each of the past three years including the reporting year.	Disclosed	Appendix I
B2.2	Lost days due to work injury.	Disclosed	Appendix I
B2.3	Description of occupational health and safety measures adopted, and how they are implemented and monitored.	Disclosed	Uniting Multiple Teams to Grow and Create Value Together

ESG INDICATORS		Disclosure	Corresponding Sections
B3 General Disclosure	Policies on improving employees' knowledge and skills for discharging duties at work. Description of training activities.	Disclosed	Uniting Multiple Teams to Grow and Create Value Together
B3.1	The percentage of employees trained by gender and employee category (e.g. senior management, middle management).	Disclosed	Appendix I
B3.2	The average training hours completed per employee by gender and employee category.	Disclosed	Appendix I
B4 General Disclosure	Information on the policies, and compliance with relevant laws and regulations that have a significant impact on the issuer, relating to preventing child and forced labour.	Disclosed	Uniting Multiple Teams to Grow and Create Value Together
B4.1	Description of measures to review employment practices to avoid child and forced labour.	Disclosed	Uniting Multiple Teams to Grow and Create Value Together
B4.2	Description of steps taken to eliminate such practices when discovered.	Disclosed	Uniting Multiple Teams to Grow and Create Value Together
B5 General Disclosure	Policies on managing environmental and social risks of the supply chain.	Disclosed	Building Responsible and Clean Supply, and Leading a Win-Win Future through Cooperation
B5.1	Number of suppliers by geographical region.	Disclosed	Appendix I
B5.2	Description of practices relating to engaging suppliers, number of suppliers where the practices are being implemented, and how they are implemented and monitored.	Disclosed	Building Responsible and Clean Supply, and Leading a Win-Win Future through Cooperation
B5.3	Description of practices used to identify environmental and social risks along the supply chain, and how they are implemented and monitored.	Disclosed	Building Responsible and Clean Supply, and Leading a Win-Win Future through Cooperation
B5.4	Description of practices used to promote environmentally preferable products and service when selecting suppliers, and how they are implemented and monitored.	Disclosed	Building Responsible and Clean Supply, and Leading a Win-Win Future through Cooperation
B6 General Disclosure	Information on the policies, and compliance with relevant laws and regulations that have a significant impact on the issuer, relating to health and safety, advertising, labeling and privacy matters relating to products and services provided and methods of redress.	Disclosed	Technology Empowering Innovative Research and Development to Help Industrial Transformation and Upgrading Rapidly Responding to Customer Demands and Continuously Enhancing Service Quality

ESG INDICATORS		Disclosure	Corresponding Sections
B6.1	Percentage of total products sold or shipped subject to recalls for safety and health reasons.	Not applicable, as our core business does not involve any safety and health risks.	_
B6.2	Number of products and services related complaints received and how they are dealt with.	Disclosed	Rapidly Responding to Customer Demands and Continuously Enhancing Service Quality Appendix I
B6.3	Description of practices relating to observing and protecting intellectual property rights.	Disclosed	Technology Empowering Innovative Research and Development to Help Industrial Transformation and Upgrading
B6.4	Description of quality assurance process and recall procedures.	Disclosed	Technology Empowering Innovative Research and Development to Help Industrial Transformation and Upgrading
B6.5	Description of consumer data protection and privacy policies, and how they are implemented and monitored.	Disclosed	Technology Empowering Innovative Research and Development to Help Industrial Transformation and Upgrading
B7 General Disclosure	Information on the policies, and compliance with relevant laws and regulations that have a significant impact on the issuer, relating to bribery, extortion, fraud and money laundering.	Disclosed	Building a Civilized and Honest Enterprise and Advancing Long- term and Stable Operations
B7.1	Number of concluded legal cases regarding corrupt practices brought against the issuer or its employees during the Reporting Period and the outcomes of the cases.	Disclosed	Building a Civilized and Honest Enterprise and Advancing Long- term and Stable Operations
B7.2	Description of preventive measures and whistle – blowing procedures, and how they are implemented and monitored.	Disclosed	Building a Civilized and Honest Enterprise and Advancing Long- term and Stable Operations
B7.3	Description of anti-corruption training provided to directors and staff.	Disclosed	Building a Civilized and Honest Enterprise and Advancing Long- term and Stable Operations
B8 General Disclosure	Policies on community engagement to understand the needs of the communities where the issuer operates and to ensure its activities take into consideration the communities' interests.	Disclosed	Helping Pass on Love Based on Responsibility and Building a Harmonious and Loving Home
B8.1	Focus areas of contribution (e.g. education, environmental concerns, labour needs, health, culture, sport).	Disclosed	Helping Pass on Love Based on Responsibility and Building a Harmonious and Loving Home
B8.2	Resources contributed (e.g. money or time) to the focus area.	Disclosed	Helping Pass on Love Based on Responsibility and Building a Harmonious and Loving Home





